

Sisters 2018

		Statistics for 4th Quarter Year to Date								
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018	
Residential Sisters Less than 1 Acre	Total Sold	95	116	122	135	155	206	180	-12.62%	
	# of Short Sales	14	6	1	2	3	0	0		
	# of Bank Owned	7	3	7	3	4	0	1		
	Sold Volume	\$ 27,831,197	\$ 36,823,321	\$ 38,582,894	\$ 50,880,681	\$ 65,230,676	\$ 80,383,833	\$ 81,130,833	0.93%	
	Avg. Sale Amount	\$ 292,960	\$ 317,442	\$ 316,253	\$ 376,894	\$ 420,843	\$ 390,213	\$ 450,727	15.51%	
	Median Sale Amt.	\$ 245,000	\$ 300,000	\$ 269,078	\$ 330,000	\$ 372,000	\$ 365,000	\$ 419,500	14.93%	
	Average DOM	189	180	149	179	200	131	138	5.34%	
		Statistics for 4th Quarter Year to Date								
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018	
Residential Sisters 1 Acre or more	Total Sold	61	67	60	72	63	65	73	12.31%	
	# of Short Sales	9	6	2	2	0	1	0	-100.00%	
	# of Bank Owned	8	2	1	3	2	0	2		
	Sold Volume	\$ 28,929,177	\$ 39,165,561	\$ 33,481,043	\$ 40,263,050	\$ 40,367,273	\$ 42,542,300	\$ 53,029,050	24.65%	
	Avg. Sale Amount	\$ 474,249	\$ 584,561	\$ 558,017	\$ 559,209	\$ 640,750	\$ 639,122	\$ 726,425	13.66%	
	Median Sale Amt.	\$ 360,000	\$ 515,000	\$ 396,000	\$ 477,500	\$ 550,000	\$ 757,000	\$ 659,000	-12.95%	
	Average DOM	225	276	186	193	167	182	144	-20.88%	
		Statistics for 4th Quarter Year to Date								
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018	
Manufactured Sisters Less than 1 Acre	Total Sold	11	13	13	6	11	10	14	40.00%	
	# of Short Sales	1	0	0	0	1	0	0		
	# of Bank Owned	1	1	1	1	0	0	0		
	Sold Volume	\$ 1,256,350	\$ 1,745,650	\$ 1,844,256	\$ 988,000	\$ 2,340,750	\$ 2,408,000	\$ 3,609,400	49.89%	
	Avg. Sale Amount	\$ 114,214	\$ 134,281	\$ 141,866	\$ 164,667	\$ 212,795	\$ 240,800	\$ 257,814	7.07%	
	Median Sale Amt.	\$ 120,000	\$ 126,000	\$ 149,500	\$ 163,500	\$ 220,000	\$ 255,000	\$ 266,450	4.49%	
	Average DOM	183	90	78	53	81	67	96	43.28%	

Sisters 2018

		Statistics for 4th Quarter Year to Date							
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018
Manufactured Sisters Over 1 Acre	Total Sold	3	6	5	6	4	6	9	50.00%
	# of Short Sales	1	0	0	0	0	0	0	
	# of Bank Owned	1	0	0	1	0	0	2	
	Sold Volume	\$ 373,010	\$ 1,134,000	\$ 1,094,000	\$ 1,247,500	\$ 1,950,900	\$ 2,190,900	\$ 2,615,400	19.38%
	Avg. Sale Amount	\$ 124,337	\$ 189,000	\$ 218,800	\$ 207,917	\$ 487,725	\$ 365,150	\$ 290,600	-20.42%
	Median Sale Amt.	\$ 127,000	\$ 183,250	\$ 185,500	\$ 217,750	\$ 338,000	\$ 318,980	\$ 295,000	-7.52%
	Average DOM	141	340	201	102	150	143	93	-34.97%
		Statistics for 4th Quarter Year to Date							
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018
Townhomes/ Condos Sisters	Total Sold	16	\$ 22	\$ 24	\$ 23	17	14	31	121.43%
	# of Short Sales	2	\$ -	\$ -	\$ -	0	0	0	
	# of Bank Owned	1	\$ -	\$ -	\$ -	0	0	0	
	Sold Volume	\$ 3,285,000	\$ 4,379,804	\$ 4,979,327	\$ 5,382,090	\$ 4,824,700	\$ 4,252,375	\$ 8,998,857	111.62%
	Avg. Sale Amount	\$ 205,313	\$ 199,082	\$ 207,472	\$ 234,004	\$ 284,394	\$ 303,741	\$ 290,286	-4.43%
	Median Sale Amt.	\$ 159,500	\$ 181,250	\$ 203,774	\$ 226,000	\$ 285,000	\$ 299,000	\$ 277,000	-7.36%
	Average DOM	229	\$ 120	\$ 158	\$ 138	238	137	102	-25.55%
		Statistics for 4th Quarter Year to Date							
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018
Residential Land/Lots Sisters	Total Sold	30	56	59	66	52	67	57	-14.93%
	# of Short Sales	0	0	0	0	0	0	0	
	# of Bank Owned	2	0	0	1	0	0	0	
	Sold Volume	\$ 3,219,899	\$ 7,434,200	\$ 9,134,050	\$ 10,634,750	\$ 11,603,300	\$ 10,263,850	\$ 11,018,323	7.35%
	Avg. Sale Amount	\$ 107,330	\$ 132,754	\$ 154,814	\$ 161,133	\$ 223,140	\$ 153,192	\$ 193,304	26.18%
	Median Sale Amt.	\$ 79,450	\$ 112,875	\$ 140,000	\$ 141,500	\$ 148,750	\$ 140,000	\$ 156,000	11.43%
	Average DOM	340	401	289	239	391	208	225	8.17%

Sisters 2018

		Statistics for 4th Quarter Year to Date								
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018	
Multi Family Sisters	Total Sold	0	3	1	2	0	1	1	0.00%	
	# of Short Sales	0	0	0	0	0	0	0		
	# of Bank Owned	0	2	0	0	0	0	0		
	Sold Volume	\$ -	\$ 701,266	\$ 300,000	\$ 2,142,000	\$ -	\$ 360,000	\$ 525,000	45.83%	
	Avg. Sale Amount	\$ -	\$ 233,755	\$ 300,000	\$ 1,071,000	\$ -	\$ 360,000	\$ 525,000	45.83%	
	Median Sale Amt.	\$ -	\$ 268,700	\$ 300,000	\$ 1,071,000	\$ -	\$ 360,000	\$ 525,000	45.83%	
	Average DOM	0	160	255	222	0	133	95	-28.57%	
		Statistics for 4th Quarter Year to Date								
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018	
Sisters Farm	Total Sold	1	0	0	0	0	1	0	-100.00%	
	# of Short Sales	0	0	0	0	0	0	0		
	# of Bank Owned	0	0	0	0	0	0	0		
	Sold Volume	\$ 1,800,000	\$ -	\$ -	\$ -	\$ -	\$ 6,500,000	0	-100.00%	
	Avg. Sale Amount	\$ 1,800,000	\$ -	\$ -	\$ -	\$ -	\$ 6,500,000	0	-100.00%	
	Median Sale Amt.	\$ 1,800,000	\$ -	\$ -	\$ -	\$ -	\$ 6,500,000	0	-100.00%	
	Average DOM	753	0	0	0	0	1055	0	-100.00%	
		Statistics for 4th Quarter Year to Date								
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018	
Investment/ Multi Lots Sisters	Total Sold	0	0	0	0	1	1	1	0.00%	
	# of Short Sales	0	0	0	0	0	0	0		
	# of Bank Owned	0	0	0	0	0	0	0		
	Sold Volume	\$ -	\$ -	\$ -	\$ -	565000	\$ 900,000	\$ 87,000	-90.33%	
	Avg. Sale Amount	\$ -	\$ -	\$ -	\$ -	565000	\$ 900,000	\$ 87,000	-90.33%	
	Median Sale Amt.	\$ -	\$ -	\$ -	\$ -	565000	\$ 900,000	\$ 87,000	-90.33%	
	Average DOM	0	0	0	0	189	384	0	-100.00%	

Sisters 2018

		Statistics for 4th Quarter Year to Date							
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018
Mobile Home No-Land Sisters	Total Sold	0	0	1	0	0	1	0	-100.00%
	# of Short Sales	0	0	0	0	0	0	0	
	# of Bank Owned	0	0	0	0	0	0	0	
	Sold Volume	\$ -	\$ -	\$ 45,000	\$ -	\$ -	\$ 900,000.00	0	-100.00%
	Avg. Sale Amount	\$ -	\$ -	\$ 45,000	\$ -	\$ -	\$ 900,000.00	0	-100.00%
	Median Sale Amt.	\$ -	\$ -	\$ 45,000	\$ -	\$ -	\$ 900,000.00	0	-100.00%
	Average DOM	0	0	26	0	0	384	0	-100.00%
		Statistics for 4th Quarter Year to Date							
		2012	2013	2014	2015	2016	2017	2018	% Change 2017-2018
Shared Int/ Timeshare Sisters	Total Sold	7	11	18	8	10	0	11	
	# of Short Sales	2	0	0	0	0	0		
	# of Bank Owned	1	0	0	0	0	0		
	Sold Volume	\$ 1,212,000	\$ 2,000,304	\$ 3,639,827	\$ 969,875	\$ 1,793,500	\$ -	\$ 2,003,200	
	Avg. Sale Amount	\$ 173,143	\$ 181,846	\$ 202,213	\$ 121,234	\$ 179,350	\$ -	\$ 182,109	
	Median Sale Amt.	\$ 154,000	\$ 178,000	\$ 203,774	\$ 138,750	\$ 150,000	\$ -	\$ 203,700	
	Average DOM	186	141	173	268	244	0	237	