



January Calendar of Classes

2018 OREF Changes Course

Jan. 3

2 CE

Free

10:00 AM - 12:00 PM

Instructor: Wendy Adkisson

Overview of all the changes to the 2018 Oregon Real Estate Forms.

Biannual Code of Ethics

Jan. 9

3 CE

Free

1:00 PM - 4:00 PM

Instructor: Jaynee Beck

All Realtor® members are required to take this course during the in 2017 or 2018. It will:

- Describe the professional standards process for enforcing the Code of Ethics, including the duty to arbitrate.
- Identify critical elements of due process as they relate to Code enforcement.
- Identify factors considered by hearing panels in procuring cause disputes.

QM vs. Non-QM Loans

Jan. 10

1 CE

Free

1:00 PM - 2:00 PM

Instructor: Mitch Wilcox

- * What QM (Qualified Mortgages) and Non-QM (Non-Qualified mortgages) are.
- * How these can impact your business in a very big way.
- * Learn how we can qualify your buyers now who may have past credit issues.
- * Learn of reduced credit seasoning guidelines.
- * Are these loans dangerous to our business?

2018 OREF Changes Course

Jan. 11

2 CE

Free

1:00 PM - 3:00 PM

Instructor: Wendy Adkisson

Overview of all the changes to the 2018 Oregon Real Estate Forms.

Legal Trends & Updates in 2018

Jan. 16

2 CE

Free

12:30 AM - 3:00 PM

- Drones and Real Estate what is your liability, what are the

Rapattoni & MLS Classes

January 5, 10:00 - 12:00

Rapattoni I

January 12, 10:00 - 12:00

Rapattoni II

January 26, 10:00AM - 12:00PM

Input Training

Online Education

ProSchools (use discount code COAR)

The CE Shop

Oregon Association of REALTORS®

Oregon Real Estate Forms

laws?

- UGB Update.
- Judicial foreclosures.
- Is there any Shadow Inventory out there ?
- TWO hours of CE and TWO hours with attorneys from Schwabe Williamson & Wyatt

Ice Dam Questions?

Jan. 18

2 CE

Free

1:00 PM - 3:00 PM

Instructor: Wade Palmer

Find Out What You Don't Know

Our ice damming course includes explanations of how ice dams develop and some of the conditions that occur due to them. We show examples of ice damming as well as ways to help prevent them. We finish off with a question-and-answer period to discuss specific issues encountered by the course attendees.

2018 Mortgage Trends

Jan. 25

2 CE

Free

10:00 AM - 12:00 PM

Instructor: Larry Wallace

Overview of 2018 Mortgages & Trends.

How to Dominate 2018

Jan. 30

1 CE

Free

12:30 PM - 2:00 PM

Instructor: Lisa McLuskie

What all agents, buyers and sellers need to know to be successful in 2018. Mortgage Industry trends and solutions to help focus your marketing, make transactions smoother and earn more commissions.

[Click here for all COAR events and classes.](#)

Please click on the link to register for classes. Login to coar.com will be required for registration. For questions, please contact Chad West at Chad@coar.com. Ed Club prices are listed on the right.