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Upcoming Marketing Meetings and Classes

April Marketing Meeting

April 6, 2018
7:00 AM - 9:00 AM
At COAR

Send PDFs for the meeting to:
CID@coar.com

For the materials presented at the March Redmond meeting, [click here](#).

Tax Reform 101

May 9, 2018
9:00 AM - 10:00 AM
1 CE
At COAR

Learn from local tax experts about how the recent Tax Reform package impacts the commercial real estate market, including CPAs and tax attorneys.

[Register Here](#)

Madras Economic Update

May 10, 2018
12:00 PM - 2:30 PM
Location: Erickson Aircraft Collection
\$10/Includes Lunch/1 CE

Join leaders from Madras and Crook County for an update on business conditions in the County.

[Register Here](#)

Commercial Transaction of the Year

The 2017 Transaction of the Year will be presented by the COAR Commercial Committee to Paula Van Vleck for the Moda Building transaction at the EnCOAR awards. The event takes place on April 3rd (5:30pm) at Tetherow Resort.

To attend the event, [click here](#).

Commercial RPR Workshop Shops

Introduction to RPR Commercial

[PLAY](#)

Investment Analysis (Valuate) Series

[PLAY](#)

3 Key Benefits to Wow Commercial Clients

[PLAY](#)

CI 104: Investment Analysis for Commercial Investment Real Estate

May 21 - 24, 2018

At COAR

This course will teach you how to:

- apply key investor decision-making analyses to optimize investment returns;
- more effectively forecast investment
- performance by quantifying real estate risk;
- and leverage CCIM analytical tools to improve decision making.

For more information, [click here](#).

End Easy Tax Hikes in Salem

Ten years ago, Oregonians passed a constitutional amendment requiring any tax increase be approved by a supermajority of both the State House and State Senate. Now, lawmakers in Salem are creating and increasing "assessments" and "fees" that are really tax increases. Why? Because, they can't achieve the supermajority needed to vote for a tax increase and only a simple majority is required to implement and raise fees and assessments. A Tax is a Tax. If you want to help put a stop to these tactics, sign the petition at the link below.

[Learn more](#)

Commercial News

[ADA Reform Bill Passes House](#), NAR

[Tax Reform and the Marketplace](#), Graham Wood-REALTOR Magazine

[Toys 'R' Us Closures May Hit Retail Sector Hard](#)- Daily Real Estate News

[Blockchain and Commercial Real Estate News](#), Rob Warmowski, REALTOR Magazine

[Road to Crux Brewpub Gated after Dispute Reaches Impasse](#), Kathleen McLaughlin - The Bulletin

[Bend Publisher and Arts Promoter Passes Away](#) - Kathleen McLaughlin - The Bulletin

[Redmond Senior Community Under Construction, Renting Units](#), Suzanne Roig - The Bulletin

[Madras Looks to Increase Internet Speeds](#), Danise Lee - KBND

Commercial Newsletter and Publications

[2017 NAR Commercial Member Profile](#)

[Commercial Real Estate ALERT Report](#)

[International Business Trends 2017](#)

[Commercial Connections Winter 2018 Issue](#)

[June 2017 Business Creation Index](#)

[Commercial Real Estate Outlook: 2017.Q4](#)
[Commercial Real Estate Lending Trends 2017](#)
[2017 Q1 Commercial Real Estate Market Survey](#)
[RPR Conversations with Commercial Real Estate Pros](#)

Important Links for Commercial Practitioners

[CCIM \(Certified Commercial Investment Member\) Designation](#) [NAR Commercial Information](#)
[IREM \(Institute of Real Estate Management\) Designation](#) [LoopNet](#)
[SIOR \(Society of Industrial and Office REALTORS®\)](#) [CommercialSearch.com](#)
[CIPS \(Certified International Property Specialist\)](#) [Economic Development of Central Oregon](#)
[LEED Certification \(U.S. Green Build Council\)](#) [Redmond Economic Development](#)
[Commercial Education at COAR](#) [Central Oregon Builders Association](#)
[Building Owners and Managers Association](#) [ZipForms](#)

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