| | Statistic for 2nd | 2042 | | 204 | | 204 | | 204 | _ | 204 | |
|----------------|---|------|------------|-----|------------|-------------|-------------|-----|-------------|-----|-------------|
| Desidential | Quarter Year to Date | 2012 | 0.01 | 201 | | 201 | | 201 | | 201 | |
| Residential | Total Sold | | 961 | | 1065 | | 1030 | | 1142 | | 1177 |
| Bend/ | # of Short Sales | | 201 | | 108 | | 44 | | 19 | | 11 |
| Tumalo/ | # of Bank Owned | 4 0 | 210 | | 46 | | 37 | | 35 | | 21 |
| Alfalfa | Sold Volume | | 36,578,291 | | | | 340,719,677 | \$ | 434,844,622 | \$ | 484,857,035 |
| Less than 1 | Avg. Sale Amount | \$ | 246,179 | | 309,193 | \$ | 330,796 | \$ | 380,775 | | 411,943 |
| Acre | Median Sale Amt. | \$ | 205,000 | | 263,800 | \$ | 279,900 | \$ | 321,995 | Ş | 352,450 |
| | Average DOM | | 135 | | 121 | | 116 | | 121 | | 118 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 201 | 3 | 201 | L4 | 201 | 5 | 201 | 6 |
| Residential | Total Sold | | 143 | | 153 | | 131 | | 162 | | 162 |
| Bend/ | # of Short Sales | | 27 | | 20 | | 16 | | 4 | | 5 |
| Tumalo/ | # of Bank Owned | | 51 | | 11 | | 2 | | 7 | | 6 |
| Alfalfa | Sold Volume | \$ 4 | 17,357,641 | \$ | 67,741,054 | \$ | 69,008,499 | \$ | 83,377,250 | \$ | 102,651,530 |
| 1 Acre or more | Avg. Sale Amount | \$ | 221,172 | | 442,752 | \$ | 526,782 | \$ | 514,674 | \$ | 633,651 |
| | Median Sale Amt. | \$ | 298,000 | \$ | 399,900 | \$ | 437,500 | \$ | 440,000 | \$ | 559,000 |
| | Average DOM | | 173 | | 186 | | 164 | | 142 | | 154 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 201 | 3 | 201 | L4 | 201 | 5 | 201 | 6 |
| Manufactured | Total Sold | | 21 | | 41 | | 35 | | 32 | | 35 |
| Bend/Tumalo | # of Short Sales | | 5 | | 8 | | 3 | | 0 | | 2 |
| Alfalfa | # of Bank Owned | | 6 | | 5 | | 2 | | 4 | | 1 |
| Less than | Sold Volume | \$ | 1,878,102 | \$ | 4,810,605 | \$ | 5,595,238 | \$ | 5,657,038 | \$ | 7,582,560 |
| 1 Acre | Avg. Sale Amount | \$ | 89,433 | \$ | 117,332 | \$ | 159,864 | \$ | 176,782 | \$ | 216,645 |
| | Median Sale Amt. | \$ | 72,000 | \$ | 110,000 | \$ | 153,100 | \$ | 191,550 | \$ | 218,900 |
| | Average DOM | | 108 | | 99 | | 106 | | 80 | | 116 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 201 | 3 | 20 1 | L4 | 201 | 5 | 201 | 6 |
| Manufactured | Total Sold | | 24 | | 17 | | 21 | | 23 | | 14 |
| Bend/Tumalo | # of Short Sales | | 2 | | 1 | | 1 | | 0 | | 0 |
| Alfalfa | # of Bank Owned | | 10 | | 1 | | 4 | | 1 | | 0 |
| Over 1 Acre | Sold Volume | \$ | 2,966,500 | \$ | 2,983,949 | \$ | 3,927,551 | \$ | 5,301,311 | \$ | 3,895,680 |
| | Avg. Sale Amount | \$ | 123,604 | \$ | 175,526 | \$ | 187,026 | \$ | 230,492 | \$ | 278,263 |
| | Median Sale Amt. | \$ | 113,175 | \$ | 164,000 | \$ | 165,000 | \$ | 226,500 | \$ | 257,500 |
| | Average DOM | | 129 | | 225 | | 152 | | 179 | | 166 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 204 | | 201 | | 204 | _ | 201 | |
| | | 2012 | | 201 | | 201 | | 201 | | 201 | |
| Townhomes/ | Total Sold | | 53 | | 95 | | 105 | | 100 | | 126 |
| Condos | # of Short Sales | | 9 | | 4 | | 3 | | 0 | | 1 |
| | # of Bank Owned | | 6 | | 3 | | 1 | | 0 | | 0 |
| Alfalfa | Sold Volume | | 12,630,035 | \$ | 24,017,901 | \$ | | \$ | | \$ | 49,197,779 |
| | Avg. Sale Amount | \$ | 238,303 | | 252,820 | | 279,859 | | 325,755 | | 390,459 |
| | Median Sale Amt. | \$ | 200,000 | Ş | 210,000 | \$ | 252,500 | \$ | 271,250 | \$ | 310,063 |
| | Average DOM | | 162 | | 163 | | 148 | | 146 | | 157 |

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 20: | 14 | 2015 | | 2016 | |
|--------------------------|--|------------|------------|------|------------|-----|------------|------|------------|------|------------|
| Desidential | Total Sold | 2012 | | 2013 | | | | 2015 | 4.42 | 2010 | 120 |
| Residential Land/Lots | # of Short Sales | | 158 | | 182 | | 167 | | 143 | | 130 |
| | # of Bank Owned | | 12 43 | | 2 | | 1 0 | | 0 | | 0 |
| Alfalfa | Sold Volume | ٠ ٠ | 20,347,735 | ٠ ٠ | 8 | | | | 29,663,289 | | _ |
| Allalla | Avg. Sale Amount | \$ 2 \$ | | \$ 2 | 26,129,376 | \$ | 32,079,852 | \$ | | \$ | 30,167,472 |
| | Median Sale Amt. | \$ | 128,783 | • | 143,568 | | , | • | 207,436 | \$ | 232,057 |
| | Average DOM | \$ | | \$ | 125,000 | \$ | · | \$ | 189,000 | Ş | 205,000 |
| | Statistics for 2nd | | 247 | | 223 | | 193 | | 206 | | 212 |
| | | 2012 | | 2013 | | 20: | 14 | 2015 | | 2016 | |
| Multi | Total Sold | | 25 | | 26 | | 29 | | 28 | | 39 |
| Family | # of Short Sales | | 4 | | 2 | | 0 | | 1 | | 1 |
| Bend/Tumalo/ | # of Bank Owned | | 10 | | 0 | | 0 | | 1 | | 0 |
| Alfalfa | Sold Volume | \$ | 5,069,110 | \$ | 9,901,100 | \$ | 11,052,971 | \$ | 29,539,575 | \$ | 19,018,812 |
| | Avg. Sale Amount | \$ | 202,764 | \$ | 380,812 | \$ | 381,137 | \$ | 1,054,985 | \$ | 487,662 |
| | Median Sale Amt. | \$ | 180,000 | \$ | 277,500 | \$ | 300,000 | \$ | 305,000 | \$ | 362,000 |
| | Average DOM | | 131 | | 115 | | 111 | | 127 | | 100 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 20: | 14 | 2015 | | 2016 | |
| Farm | Total Sold | LOIL | 1 | 2013 | 0 | | 3 | _015 | 3 | | 2 |
| raiiii | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Rend/Tumalo/ | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| Alfalfa | Sold Volume | \$ | 1,150,000 | \$ | - | \$ | 3,010,000 | \$ | 3,270,000 | \$ | 3,650,000 |
| Allalla | Avg. Sale Amount | \$ | 1,150,000 | \$ | _ | \$ | | \$ | 1,090,000 | \$ | 1,825,000 |
| | Median Sale Amt. | \$ | | \$ | _ | \$ | | \$ | 650,000 | \$ | 1,825,000 |
| | Average DOM | Ψ | 107 | · | 0 | • | 86 | · · | 257 | Ψ | 460 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 20: | 14 | 2015 | | 2016 | |
| Investment/ | Total Sold | | 0 | | 0 | | 4 | | 1 | | 0 |
| Multi Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Bend/Tumalo/ | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| Alfalfa | Sold Volume | \$ | - | \$ | - | \$ | 1,115,400 | \$ | 1,165,000 | \$ | - |
| | Avg. Sale Amount | \$ | - | \$ | - | \$ | 378,850 | \$ | 1,165,000 | \$ | - |
| | Median Sale Amt. | \$ | - | \$ | - | \$ | 247,750 | \$ | 1,165,000 | \$ | - |
| | Average DOM | | 0 | | 0 | | 49 | | 375 | | 0 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 20: | 14 | 2015 | | 2016 | |
| Mobile Home | Total Sold | | 25 | | 27 | | 19 | | 7 | | 27 |
| No-Land | # of Short Sales | | 1 | | 0 | | 0 | | 0 | | 0 |
| Bend/Tumalo/ | # of Bank Owned | | 0 | | 1 | | 0 | | 0 | | 0 |
| Alfalfa | Sold Volume | \$ | 944,250 | \$ | 1,261,500 | \$ | 734,800 | \$ | 511,200 | \$ | 2,056,600 |
| | Avg. Sale Amount | \$ | 37,770 | \$ | 46,722 | \$ | 38,674 | \$ | 73,029 | \$ | 76,170 |
| | Median Sale Amt. | \$ | 31,000 | \$ | 37,000 | \$ | 32,000 | \$ | 42,000 | \$ | 65,000 |
| | Average DOM | | 159 | | 192 | | 72 | | 87 | | 57 |

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 20: | 14 | 2015 | | 2016 | |
|--------------------------|--|------|------------|------|------------|-----|------------|------|------------|----------|-------------|
| Shared Int/ | Total Sold | 2012 | 14 | 2010 | 4 | | 5 | 2013 | 7 | | 0 |
| Timeshare | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| | # of Bank Owned | | 1 | | 0 | | 0 | | 0 | | 0 |
| Alfalfa | Sold Volume | \$ | | \$ | | \$ | | \$ | 377,000 | \$ | - |
| Allalla | Avg. Sale Amount | \$ | 25,207 | \$ | 63,900 | \$ | 34,200 | \$ | 53,857 | | _ |
| | Median Sale Amt. | \$ | 22,000 | \$ | 67,800 | \$ | 44,000 | \$ | 48,500 | \$ | _ |
| | Average DOM | Y | 162 | Υ | 235 | Ť | 270 | Ť | 197 | Y | 0 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | : | 20: | 14 | 2015 | | 2016 | |
| Residential | Total Sold | | 324 | | 307 | | 354 | | 383 | | 427 |
| Redmond/ | # of Short Sales | | 105 | | 52 | | 15 | | 8 | | 5 |
| Terrebonne | # of Bank Owned | | 82 | | 17 | | 21 | | 24 | | 10 |
| Less than 1 | Sold Volume | \$ 4 | 42,450,379 | \$ | 57,049,186 | \$ | 73,438,325 | \$ | 81,512,451 | \$ 1 | 111,318,014 |
| Acre | Avg. Sale Amount | \$ | 131,020 | \$ | 185,828 | \$ | 207,453 | \$ | 238,936 | \$ | 260,698 |
| | Median Sale Amt. | \$ | 114,925 | \$ | 167,866 | \$ | 189,950 | \$ | 220,000 | \$ | 243,500 |
| | Average DOM | | 139 | | 124 | | 130 | | 114 | | 101 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | 3 | 20: | 14 | 2015 | | 2016 | |
| Residential | Total Sold | | 50 | | 52 | | 48 | | 53 | | 57 |
| Redmond/ | # of Short Sales | | 11 | | 10 | | 4 | | 2 | | 2 |
| Terrebonne | # of Bank Owned | | 18 | | 7 | | 5 | | 5 | | 8 |
| 1 Acre or more | | | 13,371,182 | | 18,230,632 | \$ | 17,843,900 | \$ | 20,922,875 | \$ | 26,545,650 |
| | Avg. Sale Amount | \$ | 267,424 | \$ | 350,589 | \$ | | \$ | 394,771 | \$ | 465,713 |
| | Median Sale Amt. | \$ | 237,500 | \$ | • | \$ | | \$ | 362,100 | \$ | 385,000 |
| | Average DOM | | 172 | | 185 | | 162 | | 195 | | 137 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2017 | | 201 | 1.4 | 2015 | | 2016 | |
| D. 0 - 1 - 1 - 1 - 1 - 1 | | 2012 | | 2013 | | 20: | | 2015 | | 2016 | |
| Manufactured | # of Short Sales | | 8 | | 14 | | 23 | | 18 | | 17 |
| Redmond/ Terrebonne | # of Bank Owned | | 1 4 | | 3 | | 3 5 | | 0 | | 0 |
| Less than | Sold Volume | \$ | 453,501 | \$ | 1,281,230 | \$ | 2,430,258 | \$ | 2,253,550 | \$ | 2,678,083 |
| 1 Acre | Avg. Sale Amount | \$ | 56,688 | \$ | | \$ | 105,663 | | 125,197 | | 157,534 |
| 171010 | Median Sale Amt. | \$ | 57,651 | | 84,620 | | | \$ | | \$ | 167,000 |
| | Average DOM | 7 | 154 | 7 | 75 | 7 | 78 | 7 | 108 | Y | 123 |
| | Statistics for 2nd | | 131 | | 7,5 | | 70 | | 100 | | 123 |
| | Quarter Year to Date | 2012 | | 2013 | | 20: | 14 | 2015 | | 2016 | |
| Manufactured | Total Sold | | 14 | | 12 | | 10 | | 17 | | 10 |
| Redmond/ | # of Short Sales | | 3 | | 2 | | 1 | | 0 | | 0 |
| Terrebonne | # of Bank Owned | | 7 | | 0 | | 2 | | 2 | | 0 |
| Over 1 Acre | Sold Volume | \$ | 1,688,810 | \$ | 2,088,500 | \$ | 1,936,407 | \$ | 3,951,500 | \$ | 3,050,600 |
| | Avg. Sale Amount | \$ | 120,629 | \$ | 174,042 | \$ | 193,641 | \$ | 232,441 | \$ | 305,060 |
| | Median Sale Amt. | \$ | 102,200 | \$ | 157,500 | \$ | 191,950 | \$ | 235,000 | \$ | 245,600 |
| | Average DOM | | 147 | | 155 | | 85 | | 134 | | 204 |

| | Statistics for 2nd | | | | | | | | | | |
|-------------|----------------------|------|-----------|------|-----------|------|-----------|------|-----------|------|------------|
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Townhomes/ | Total Sold | | 23 | | 27 | | 27 | | 26 | | 51 |
| Condos | # of Short Sales | | 7 | | 6 | | 1 | | 0 | | 1 |
| Redmond/ | # of Bank Owned | | 11 | | 3 | | 0 | | 0 | | 1 |
| Terrebonne | Sold Volume | \$ | 221,851 | \$ | 4,275,450 | \$ | 5,145,800 | \$ | 5,735,350 | \$ | 10,663,199 |
| | Avg. Sale Amount | \$ | 96,602 | \$ | 158,350 | \$ | 190,585 | \$ | 220,590 | \$ | 209,082 |
| | Median Sale Amt. | \$ | 75,000 | \$ | 170,000 | \$ | 198,500 | \$ | 216,250 | \$ | 215,000 |
| | Average DOM | | 125 | | 229 | | 117 | | 126 | | 131 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 55 | | 72 | | 54 | | 58 | | 79 |
| Land/Lots | # of Short Sales | | 3 | | 0 | | 0 | | 0 | | 0 |
| Redmond/ | # of Bank Owned | | 25 | | 5 | | 0 | | 1 | | 0 |
| Terrebonne | Sold Volume | \$ | 3,596,610 | \$ | 7,420,560 | \$ | 5,253,310 | \$ | 6,263,297 | \$ | 8,888,000 |
| | Avg. Sale Amount | \$ | 65,393 | \$ | 103,053 | \$ | 97,284 | \$ | 107,988 | \$ | 112,506 |
| | Median Sale Amt. | \$ | 49,500 | \$ | 66,250 | \$ | 74,750 | \$ | 90,500 | \$ | 90,000 |
| | Average DOM | | 239 | | 361 | | 205 | | 291 | | 299 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Multi | Total Sold | | 14 | | 19 | | 9 | | 9 | | 22 |
| Family | # of Short Sales | | 5 | | 4 | | 0 | | 1 | | 0 |
| Redmond/ | # of Bank Owned | | 4 | | 2 | | 0 | | 0 | | 0 |
| Terrebonne | Sold Volume | \$ | 2,245,900 | \$ | 3,769,950 | \$ | 1,955,500 | \$ | 1,781,050 | \$ | 9,806,900 |
| | Avg. Sale Amount | \$ | 160,421 | | 198,418 | \$ | , | \$ | 197,894 | \$ | 445,768 |
| | Median Sale Amt. | \$ | 153,000 | \$ | 180,000 | \$ | 225,000 | \$ | 199,900 | \$ | 271,500 |
| | Average DOM | | 85 | | 117 | | 175 | | 204 | | 129 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Farm | Total Sold | | 2 | | 1 | | 4 | | 2 | | 2 |
| | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Redmond/ | # of Bank Owned | | 1 | | 0 | | 0 | | 0 | | 0 |
| Terrebonne | Sold Volume | \$ | 2,349,000 | \$ | 330,000 | \$ | 5,804,738 | \$ | 975,000 | \$ | 3,750,000 |
| | Avg. Sale Amount | \$ | 1,174,500 | \$ | 330,000 | \$ | 1,451,185 | \$ | 487,500 | \$ | 1,875,000 |
| | Median Sale Amt. | \$ | 1,174,500 | \$ | 330,000 | \$ | 1,525,000 | \$ | 487,500 | \$ | 1,875,000 |
| | Average DOM | | 298 | | 41 | | 259 | | 170 | | 20 |
| Investment/ | NO INFORMATION | AVA | ILABLE | | | | | | | | |
| Multi Lots | | | | | | | | | | | |
| Redmond | | 1 | | | | | | | | | |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Mobile Home | Total Sold | | 5 | | 6 | | 7 | | 7 | | 2 |
| No-Land | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Redmond/ | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| Terrebonne | Sold Volume | \$ | 101,800 | \$ | 104,800 | | 155,650 | \$ | 188,500 | \$ | 113,500 |
| | Avg. Sale Amount | \$ | 20,360 | \$ | 17,467 | | 22,236 | \$ | 26,929 | \$ | 56,750 |
| | Median Sale Amt. | \$ | 22,900 | \$ | 14,000 | \$ | 15,500 | \$ | 28,700 | \$ | 56,750 |
| | Average DOM | | 91 | | 273 | | 43 | | 68 | | 22 |

| | Statistics for 2nd | | | | | | | | | | |
|----------------------|---|------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Shared Int/ | Total Sold | | 6 | | 8 | | 13 | | 10 | | 5 |
| Timeshare | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Redmond/ | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| Terrebonne | Sold Volume | \$ | 108,900 | \$ | 109,089 | \$ | • | \$ | 106,500 | \$ | 608,000 |
| | Avg. Sale Amount | \$ | 18,150 | \$ | 13,636 | \$ | 11,384 | \$ | 10,650 | \$ | 12,160 |
| | Median Sale Amt. | \$ | 16,500 | \$ | 13,950 | \$ | 9,999 | \$ | 11,000 | \$ | 12,000 |
| | Average DOM | | 403 | | 343 | | 329 | | 459 | | 218 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| | | 2012 | | 2013 | | 2014 | | | | 2010 | |
| Residential North | Total Sold | | 2 | | 5 | | 5 | | 9 | | 5 |
| Klamath | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| County | # of Bank Owned | | 1 | | 1 | | 0 | | 2 | | 0 |
| Less than 1 | Sold Volume | \$ | 156,900 | \$ | 478,750 | \$ | 424,750 | \$ | 1,386,400 | \$ | 545,094 |
| Acre | Avg. Sale Amount | \$ | 78,450 | \$ | 95,750 | \$ | 84,950 | \$ | 154,044 | \$ | 109,019 |
| | Median Sale Amt. | \$ | 78,450 | \$ | 55,000 | \$ | 67,000 | \$ | 75,900 | \$ | 85,000 |
| | Average DOM | | 192 | | 216 | | 122 | | 263 | | 189 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 12 | | 16 | | 15 | | 20 | | 18 |
| North Klamath | # of Short Sales | | 3 | | 0 | | 0 | | 0 | | 0 |
| County | # of Bank Owned | | 3 | | 2 | | 3 | | 4 | | 3 |
| 1 Acre or more | Sold Volume | \$ | 2,349,900 | \$ | 2,380,200 | \$ | 2,980,000 | \$ | 3,942,152 | \$ | 3,741,700 |
| | Avg. Sale Amount | \$ | 195,825 | \$ | 148,763 | \$ | 198,667 | \$ | 197,108 | \$ | 207,872 |
| | Median Sale Amt. | \$ | 140,000 | \$ | 147,000 | \$ | 175,000 | \$ | 201,500 | \$ | 214,250 |
| | Average DOM | | 198 | | 263 | | 243 | | 253 | | 198 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Manufactured | Total Sold | | 0 | | 2 | | 2 | | 0 | | 3 |
| North Klamath | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| County | # of Bank Owned | | 0 | | 2 | | 0 | | 0 | | 1 |
| Less than | Sold Volume | \$ | - | \$ | 117,500 | \$ | 163,000 | \$ | - | \$ | 384,000 |
| 1 Acre | Avg. Sale Amount | \$ | - | \$ | 58,750 | \$ | 81,500 | \$ | - | \$ | 128,000 |
| | Median Sale Amt. | \$ | - | \$ | 58,750 | \$ | 81,500 | \$ | - | \$ | 115,000 |
| | Average DOM | | 0 | | 502 | | 62 | | 0 | | 147 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | ļ. | 2015 | | 2016 | |
| Manufactured | Total Sold | | 15 | | 10 | | 11 | | 13 | | 18 |
| North Klamath | # of Short Sales | | 0 | | 0 | | 1 | | 0 | | 0 |
| County | # of Bank Owned | | 4 | | 0 | | 1 | | 2 | | 3 |
| Over 1 Acre | Sold Volume | \$ | 1,000,369 | \$ | 971,888 | \$ | 1,041,200 | \$ | 1,305,400 | \$ | 2,638,020 |
| | Avg. Sale Amount | \$ | 66,691 | \$ | 97,189 | \$ | 94,655 | \$ | 100,415 | \$ | 146,557 |
| | Median Sale Amt. | \$ | 49,000 | \$ | 77,500 | \$ | 75,000 | \$ | 87,500 | \$ | 127,500 |
| | Average DOM | | 224 | | | | | | | | |

Townhomes/ Condos **North Klamath** County

NO INFORMATION AVAILABLE

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|---------------|--|-------|---------|------|---------|------|---------|------|---------|------|-----------|
| Residential | Total Sold | | 13 | | 12 | | 12 | | 24 | | 23 |
| Land/Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| North Klamath | # of Bank Owned | | 1 | | 0 | | 0 | | 1 | | 3 |
| County | Sold Volume | \$ | 402,888 | \$ | 318,570 | \$ | 630,745 | \$ | 817,250 | \$ | 1,331,800 |
| | Avg. Sale Amount | \$ | 30,991 | \$ | 26,548 | \$ | 52,562 | \$ | 34,052 | \$ | 51,223 |
| | Median Sale Amt. | \$ | 15,000 | \$ | 22,000 | \$ | 38,748 | \$ | 26,500 | \$ | 37,250 |
| | Average DOM | | 254 | | 375 | | 451 | | 228 | | 442 |
| Multi | NO INFORMATION | AVAII | ABLE | | | | | | | | |

Family North Klamath County

| Country | | | | | | | | | | | |
|---------------|--|-------|---------|------|---|------|---|------|---|------|---|
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Farm | Total Sold | | 1 | | 0 | | 0 | | 0 | | 0 |
| North Klamath | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| County | # of Bank Owned | | 1 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 900,000 | \$ | - | \$ | - | \$ | - | \$ | - |
| | Avg. Sale Amount | \$ | 900,000 | \$ | - | \$ | - | \$ | - | \$ | - |
| | Median Sale Amt. | \$ | 900,000 | \$ | - | \$ | - | \$ | - | \$ | - |
| | Average DOM | | 571 | | 0 | | 0 | | 0 | | 0 |
| Investment/ | NO INFORMATION | AVAII | ABLE | | | | | | | | |

Multi Lots

North Klamath

County

No-Land

North Klamath

County

Mobile Home NO INFORMATION AVAILABLE

Shared Int/ Timeshare **North Klamath** County

| | Statistics for 2nd Quarter Year to Date | 201 | 2 | 201 | .3 | 201 | 14 | 201! | 5 | 201 | 6 |
|-------------|--|-----|------------|-----|------------|-----|------------|------|------------|-----|------------|
| Residential | Total Sold | | 46 | | 50 | | 53 | | 58 | | 63 |
| Sisters | # of Short Sales | | 10 | | 3 | | 0 | | 2 | | 1 |
| Less than 1 | # of Bank Owned | | 3 | | 2 | | 1 | | 0 | | 3 |
| Acre | Sold Volume | \$ | 13,209,859 | \$ | 14,841,121 | \$ | 16,532,486 | \$ | 21,182,131 | \$ | 26,240,123 |
| | Avg. Sale Amount | \$ | 287,171 | \$ | 296,822 | \$ | 311,934 | \$ | 365,209 | \$ | 416,510 |
| | Median Sale Amt. | \$ | 230,000 | \$ | 245,000 | \$ | 262,000 | \$ | 209,500 | \$ | 369,550 |
| | Average DOM | | 237 | | 209 | | 146 | | 175 | | 232 |

| | Statistics for 2nd | | | | | | | | | | |
|----------------|--|------|------------|------|------------|------|------------|------|------------|------|------------|
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 30 | | 37 | | 27 | | 33 | | 25 |
| Sisters | # of Short Sales | | 6 | | 6 | | 1 | | 1 | | 0 |
| 1 Acre or more | # of Bank Owned | | 8 | | 2 | | 1 | | 2 | | 1 |
| | Sold Volume | | 13,150,277 | | 17,498,541 | \$ | 14,906,099 | | 16,534,350 | \$ | 14,986,650 |
| | Avg. Sale Amount | \$ | 438,343 | \$ | 472,934 | | 552,078 | \$ | 501,041 | \$ | 599,466 |
| | Median Sale Amt. | \$ | 304,450 | \$ | 459,000 | \$ | 397,000 | \$ | 399,000 | \$ | 488,250 |
| | Average DOM | | 215 | | 248 | | 153 | | 210 | | 162 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | 1 | 2015 | | 2016 | |
| Manufactured | Total Sold | | 7 | | 8 | | 6 | | 1 | | 5 |
| Sisters | # of Short Sales | | 1 | | 0 | | 0 | | 0 | | 1 |
| | # of Bank Owned | | 0 | | 0 | | 1 | | 1 | | 0 |
| Less than | Sold Volume | \$ | 748,600 | \$ | 1,033,150 | \$ | 765,756 | \$ | 166,000 | \$ | 956,000 |
| 1 Acre | Avg. Sale Amount | \$ | 106,943 | \$ | 129,144 | \$ | 127,626 | \$ | 166,000 | \$ | 191,200 |
| | Median Sale Amt. | \$ | 120,000 | \$ | 125,000 | \$ | 123,750 | \$ | 166,000 | \$ | 180,000 |
| | Average DOM | | 136 | | 66 | | 34 | | 79 | | 71 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | 1 | 2015 | | 2016 | |
| Manufactured | Total Sold | | 2 | | 1 | | 4 | | 4 | | 0 |
| Sisters | # of Short Sales | | 1 | | 0 | | 0 | | 0 | | 0 |
| | # of Bank Owned | | 0 | | 0 | | 0 | | 1 | | 0 |
| Over 1 Acre | Sold Volume | \$ | 232,000 | \$ | 198,000 | \$ | 729,000 | \$ | 767,000 | \$ | - |
| | Avg. Sale Amount | \$ | 116,000 | \$ | 198,000 | \$ | 182,250 | \$ | 191,750 | \$ | - |
| | Median Sale Amt. | \$ | 116,000 | \$ | 198,000 | \$ | 178,750 | \$ | 187,500 | \$ | - |
| | Average DOM | | 163 | | 333 | | 229 | | 95 | | 0 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | 1 | 2015 | | 2016 | |
| Townhomes/ | Total Sold | | 6 | | 5 | | 11 | | 14 | | 10 |
| Condos | # of Short Sales | | 2 | | 0 | | 0 | | 0 | | 0 |
| Sisters | # of Bank Owned | | 1 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 1,417,500 | \$ | 847,500 | \$ | 2,167,409 | \$ | 3,285,190 | \$ | 2,791,000 |
| | Avg. Sale Amount | \$ | 236,250 | \$ | 169,500 | \$ | 197,037 | \$ | 234,656 | \$ | 279,100 |
| | Median Sale Amt. | \$ | 240,250 | \$ | 169,000 | \$ | 199,990 | \$ | 232,500 | \$ | 282,500 |
| | Average DOM | | 283 | | 185 | | 164 | | 160 | | 143 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | 1 | 2015 | | 2016 | |
| Residential | Total Sold | | 17 | | 29 | | 27 | | 34 | | 28 |
| Land/Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Sisters | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 1,828,399 | \$ | | \$ | 3,525,000 | | 4,969,400 | \$ | 5,133,500 |
| | Avg. Sale Amount | \$ | 107,553 | | 134,109 | | 130,556 | | 146,159 | | 183,339 |
| | Median Sale Amt. | \$ | 75,000 | | 111,750 | | 118,000 | | 142,250 | | 142,500 |
| | Average DOM | | 331 | | 370 | | 309 | | 281 | | 490 |
| | | | | | | | | | | | |

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|---------|--|------|---|------|---------|------|---|------|-----------|------|---|
| Multi | Total Sold | | 0 | | 2 | | 0 | | 1 | | 0 |
| Family | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Sisters | # of Bank Owned | | 0 | | 1 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | - | \$ | 432,566 | \$ | - | \$ | 1,850,000 | \$ | - |
| | Avg. Sale Amount | \$ | - | \$ | 216,283 | \$ | - | \$ | 1,850,000 | \$ | - |
| | Median Sale Amt. | \$ | - | \$ | 216,283 | \$ | - | \$ | 1,850,000 | \$ | - |
| | Average DOM | | 0 | | 196 | | 0 | | 217 | | 0 |
| | | | | | | | | | | | |

Sisters Farm NO INFORMATION AVAILABLE

Investment/ Multi Lots NO INFORMATION AVAILABLE

| Sisters | | | | | | | | | | | |
|-------------|--|------|------------|------|------------|-----|------------|------|------------|------|------------|
| | Statistics for 2nd Quarter Year to Date | | 2012 | | 2012 | | 2014 | | 2015 | | 2016 |
| | | | | | 2013 | | 2014 | | 2015 | | 2016 |
| Mobile Home | Total Sold | | 0 | | 0 | | 1 | | 0 | | 0 |
| No-Land | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Sisters | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | - | \$ | - | \$ | 45,000 | \$ | - | \$ | - |
| | Avg. Sale Amount | \$ | - | \$ | - | \$ | 45,000 | \$ | - | \$ | - |
| | Median Sale Amt. | \$ | - | \$ | - | \$ | 45,000 | \$ | - | \$ | - |
| | Average DOM | | 0 | | 0 | | 26 | | 0 | | 0 |
| | Statistics for 2nd | | | | | | | | | 2216 | |
| | Quarter Year to Date | 2012 | | 2013 | | 201 | L4 | 2015 | | 2016 | |
| Shared Int/ | Total Sold | | 3 | | 3 | | 1 | | 2 | | 3 |
| Timeshare | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Sisters | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 634,500 | \$ | 495,000 | \$ | 122,000 | \$ | 225,000 | \$ | 490,000 |
| | Avg. Sale Amount | \$ | 211,500 | \$ | 165,000 | \$ | 122,000 | \$ | 112,500 | \$ | 163,333 |
| | Median Sale Amt. | \$ | 200,000 | \$ | 165,000 | \$ | 122,000 | \$ | 112,500 | \$ | 165,000 |
| | Average DOM | | 104 | | 481 | | 195 | | 161 | | 453 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 201 | L4 | 2015 | | 2016 | |
| Residential | Total Sold | | 58 | | 60 | | 59 | | 80 | | 112 |
| Sunriver | # of Short Sales | | 6 | | 4 | | 1 | | 1 | | 1 |
| Less than 1 | # of Bank Owned | | 2 | | 2 | | 1 | | 3 | | 2 |
| Acre | Sold Volume | \$ 2 | 22,109,930 | \$ | 24,191,014 | \$ | 24,915,850 | \$ | 32,674,656 | \$ | 48,277,000 |
| | Avg. Sale Amount | \$ | 381,206 | \$ | 403,184 | \$ | 422,303 | \$ | 408,433 | \$ | 431,045 |
| | Median Sale Amt. | \$ | 338,250 | \$ | 352,250 | \$ | 379,000 | \$ | 362,500 | \$ | 385,000 |
| | Average DOM | | 243 | | 227 | | 182 | | 216 | | 149 |
| | | | | | | | | | | | |

Residential
Sunriver
1 Acre or more

Sunriver

Manufactured NO INFORMATION AVAILABLE

Leas than 1 Acre

Sunriver

Over 1 Acre

Manufactured NO INFORMATION AVAILABLE

| | Statistics for 2nd Quarter Year to Date | x | | 2013 | | 2014 | | 2015 | | 2016 | |
|-------------|--|------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|
| Townhomes/ | Total Sold | | 10 | | 23 | | 18 | | 19 | | 42 |
| Condos | # of Short Sales | | 0 | | 1 | | 0 | | 1 | | 0 |
| Sunriver | # of Bank Owned | | 2 | | 3 | | 0 | | 0 | | 1 |
| | Sold Volume | \$ | 1,806,400 | \$ | 3,856,799 | \$ | 3,620,399 | \$ | 3,672,400 | \$ | 8,681,500 |
| | Avg. Sale Amount | \$ | 180,640 | \$ | 167,687 | \$ | 201,133 | \$ | 193,284 | \$ | 206,702 |
| | Median Sale Amt. | \$ | 179,000 | \$ | 169,900 | \$ | 207,500 | \$ | 190,000 | \$ | 217,450 |
| | Average DOM | | 250 | | 285 | | 345 | | 273 | | 189 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 3 | | 2 | | 2 | | 8 | | 5 |
| Land/Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Sunriver | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 595,000 | \$ | 385,000 | \$ | 380,000 | \$ | 1,494,900 | \$ | 931,000 |
| | Avg. Sale Amount | \$ | 198,333 | \$ | 192,500 | \$ | 190,000 | \$ | 186,863 | \$ | 186,200 |
| | Median Sale Amt. | \$ | 215,000 | \$ | 192,500 | \$ | 190,000 | \$ | 160,000 | \$ | 166,000 |
| | Average DOM | | 218 | | 918 | | 830 | | 284 | | 294 |

Multi

Family

Sunriver

NO INFORMATION AVAILABLE Farm

Sunriver

Investment/

Multi Lots

Sunriver

Mobile Home NO INFORMATION AVAILABLE

NO INFORMATION AVAILABLE

NO INFORMATION AVAILABLE

No-Land

Sunriver

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|-------------|--|------|---------|------|---------|------|---------|------|---------|------|---------|
| Shared Int/ | Total Sold | | 5 | | 10 | | 7 | | 15 | | 14 |
| Timeshare | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Sunriver | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 230,750 | \$ | 490,100 | \$ | 202,500 | \$ | 527,250 | \$ | 406,500 |
| | Avg. Sale Amount | \$ | 46,150 | \$ | 49,010 | \$ | 28,929 | \$ | 35,150 | \$ | 29,036 |
| | Median Sale Amt. | \$ | 44,500 | \$ | 47,500 | \$ | 13,500 | \$ | 33,000 | \$ | 15,500 |
| | Average DOM | | 396 | | 293 | | 559 | | 303 | | 212 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |

| Residential To | otal Sold | | 56 | | 44 | | 45 | | 56 | | 46 |
|-------------------|---------------------|----------|------------|----------|------------|------|------------|----------|------------|------|------------|
| | of Short Sales | | 10 | | 6 | | 2 | | 2 | | 0 |
| | of Bank Owned | | 20 | | 3 | | 0 | | 5 | | 1 |
| | old Volume | \$ 1 | .5,662,351 | \$ 1 | 11,593,450 | \$ | 12,338,800 | \$ | 19,423,690 | \$ | 20,202,296 |
| | vg. Sale Amount | \$ | 279,685 | \$ | 263,488 | \$ | 274,196 | \$ | 346,852 | \$ | 439,180 |
| | Median Sale Amt. | \$ | 171,925 | \$ | 216,500 | \$ | 235,000 | \$ | 249,950 | \$ | 295,000 |
| | verage DOM | T | 194 | <u> </u> | 196 | | 137 | <u> </u> | 157 | * | 140 |
| St | tatistics for 2nd | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| | otal Sold | LOIL | 20 | 2013 | 14 | | 15 | | 25 | 2010 | 10 |
| | of Short Sales | | 4 | | 1 | | 2 | | 23 | | 0 |
| | of Bank Owned | | 6 | | 2 | | 1 | | 2 | | 1 |
| 1 Acre or more So | | \$ | | \$ | 4,314,400 | \$ | 6,230,300 | \$ | 10,072,400 | \$ | 3,843,050 |
| | vg. Sale Amount | \$ | 260,438 | \$ | 308,171 | | | \$ | 402,896 | \$ | 384,305 |
| | Median Sale Amt. | \$ | · | \$ | 251,000 | \$ | 220,000 | \$ | 280,000 | \$ | 350,500 |
| | verage DOM | ب | 177,500 | ب | 251,000 | Ų | 139 | ب | 148 | پ | 350,500 |
| | tatistics for 2nd | | 100 | | 140 | | 159 | | 140 | | 222 |
| | | 2012 | | 2013 | | 2014 | 4 | 2015 | | 2016 | |
| Manufactured To | otal Sold | | 6 | | 12 | | 12 | | 10 | | 10 |
| Three Rivers # 0 | of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| South # 0 | of Bank Owned | | 4 | | 4 | | 1 | | 1 | | 2 |
| Less than So | old Volume | \$ | 435,459 | \$ | 1,471,723 | \$ | 1,237,533 | \$ | 1,441,150 | \$ | 1,388,900 |
| 1 Acre Av | vg. Sale Amount | \$ | 72,577 | \$ | 122,644 | \$ | 103,128 | \$ | 144,115 | \$ | 138,890 |
| M | ledian Sale Amt. | \$ | 74,280 | \$ | 112,500 | \$ | 78,500 | \$ | 138,000 | \$ | 140,000 |
| A | verage DOM | | 91 | | 101 | | 141 | | 166 | | 81 |
| | tatistics for 2nd | | | | | | | | | | |
| Qı | uarter Year to Date | 2012 | | 2013 | | 2014 | 4 | 2015 | | 2016 | |
| | otal Sold | | 6 | | 5 | | 9 | | 4 | | 6 |
| Three Rivers # 0 | of Short Sales | | 2 | | 0 | | 0 | | 1 | | 0 |
| South # 0 | of Bank Owned | | 2 | | 2 | | 2 | | 0 | | 1 |
| Over 1 Acre So | old Volume | \$ | 335,400 | \$ | 533,600 | \$ | 923,925 | \$ | 527,300 | \$ | 932,263 |
| Av | vg. Sale Amount | \$ | 55,900 | \$ | 106,720 | \$ | 102,658 | \$ | 131,825 | \$ | 155,377 |
| M | 1edian Sale Amt. | \$ | 53,200 | \$ | 81,000 | \$ | 104,900 | \$ | 122,450 | \$ | 122,500 |
| A | verage DOM | | 178 | | 307 | | 141 | | 241 | | 123 |
| | tatistics for 2nd | | | | | | | | | | |
| Qı | uarter Year to Date | 2012 | | 2013 | | 2014 | 4 | 2015 | | 2016 | |
| Townhomes/ To | otal Sold | | 3 | | 0 | | 2 | | 1 | | 0 |
| | of Short Sales | | 1 | | 0 | | 0 | | 0 | | 0 |
| Three Rivers # 0 | of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| South So | old Volume | \$ | 833,000 | \$ | - | \$ | 299,500 | \$ | 520,000 | \$ | - |
| A | vg. Sale Amount | \$ | 277,667 | \$ | - | \$ | 149,750 | \$ | 520,000 | \$ | - |
| | | | | | | | | | | | |
| M | 1edian Sale Amt. | \$ | 250,000 | \$ | - | \$ | 149,750 | \$ | 520,000 | \$ | - |

| | Statistics for 2nd Quarter Year to Date | 2012 | 2013 | 2014 | 2015 | 2016 |
|-------------|--|------|------|------|------|------|
| Residential | Total Sold | 25 | 47 | 54 | 64 | 72 |

| Land/Lots | # of Short Sales | 1 | 1 | 1 | 0 | 1 |
|--------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Three Rivers | # of Bank Owned | 3 | 0 | 0 | 1 | 0 |
| South | Sold Volume | \$ 2,641,900 | \$ 3,704,400 | \$ 4,151,150 | \$ 4,194,750 | \$ 6,245,800 |
| | Avg. Sale Amount | \$ 105,676 | \$ 78,817 | \$ 76,873 | \$ 65,543 | \$ 86,747 |
| | Median Sale Amt. | \$ 109,000 | \$ 50,000 | \$ 39,000 | \$ 44,500 | \$ 66,500 |
| | Average DOM | 300 | 254 | 148 | 184 | 192 |

Multi NO INFORMATION AVAILABLE

Three Rivers
South

Three Rivers

Multi Lots
Three Rivers

South

No-Land
Three Rivers
South

Shared Int/ Timeshare Three Rivers

South

Family

Farm NO INFORMATION AVAILABLE

South
Investment/ NO INFORMATION AVAILABLE

Mobile Home NO INFORMATION AVAILABLE

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|----------------|--|------|-----------|------|-----------|------|-----------|------|------------|------|------------|
| Residential | Total Sold | | 23 | | 31 | | 21 | | 26 | | 33 |
| LaPine | # of Short Sales | | 4 | | 7 | | 0 | | 1 | | 1 |
| Less than 1 | # of Bank Owned | | 12 | | 3 | | 2 | | 3 | | 1 |
| Acre | Sold Volume | \$ | 2,283,001 | \$ | 4,174,700 | \$ | 3,528,700 | \$ | 4,475,100 | \$ | 6,671,100 |
| | Avg. Sale Amount | \$ | 99,261 | \$ | 134,668 | \$ | 168,033 | \$ | 172,119 | \$ | 202,155 |
| | Median Sale Amt. | \$ | 98,900 | \$ | 140,000 | \$ | 149,000 | \$ | 139,000 | \$ | 180,000 |
| | Average DOM | | 85 | | 141 | | 265 | | 168 | | 119 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 46 | | 50 | | 39 | | 60 | | 71 |
| LaPine | # of Short Sales | | 5 | | 5 | | 2 | | 3 | | 0 |
| 1 Acre or more | # of Bank Owned | | 26 | | 7 | | 3 | | 11 | | 10 |
| | Sold Volume | \$ | 5,853,800 | \$ | 7,932,831 | \$ | 7,162,591 | \$ | 10,391,855 | \$ | 22,642,986 |
| | Avg. Sale Amount | \$ | 127,257 | \$ | 158,657 | \$ | 183,656 | \$ | 173,198 | \$ | 318,915 |
| | Median Sale Amt. | \$ | 129,500 | \$ | 153,375 | \$ | 159,000 | \$ | 163,375 | \$ | 225,000 |
| | Average DOM | | 163 | | 202 | | 172 | | 148 | | 156 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Manufactured | T . IC II | | _ | | | | - | | | | C |
| Manufactureu | Total Sold | | 6 | | 8 | | 6 | | 11 | | 6 |

| | # of Bank Owned | | 3 | | 3 | | 0 | | 0 | | 0 |
|------------------------|--|------|----------------------|------|----------------------|------|--------------------------------|----------|---------------------|------|---------------------------|
| Less than | Sold Volume | \$ | | \$ | 622,195 | \$ | 450,200 | \$ | 1,228,900 | \$ | 689,400 |
| 1 Acre | Avg. Sale Amount | \$ | 43,000 | \$ | 77,774 | \$ | 75,033 | \$ | 111,718 | \$ | 114,900 |
| | Median Sale Amt. | \$ | 39,150 | \$ | 73,500 | \$ | 55,850 | \$ | 116,000 | \$ | 133,950 |
| | Average DOM | | 120 | | 172 | | 427 | | 104 | | 87 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| | | | | | | | | | | | |
| Manufactured | Total Sold | | 26 | | 32 | | 28 | | 45 | | 38 |
| Manufactured LaPine | Total Sold # of Short Sales | | 26 4 | | 32 4 | | 28 0 | | 45 1 | | 38 2 |
| | | | | | _ | | - | | - | | 38 2 7 |
| | # of Short Sales | \$ | 4 | \$ | 4 | \$ | 0 | \$ | 1 | | 38 2 7 5,447,500 |
| LaPine | # of Short Sales # of Bank Owned | \$ | 4 16 | | 4 | \$ | 0 0 3,180,900 | \$ \$ | 1 | \$ | 2 |
| LaPine | # of Short Sales # of Bank Owned Sold Volume | · | 4 16 1,885,350 | \$ | 4 11 2,804,025 | | 0 0 3,180,900 113,604 | | 1 8 5,391,950 | \$ | 2 7 5,447,500 |

Townhomes/ Condos LaPine NO INFORMATION AVAILABLE

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|-------------|--|------|---------|------|---------|------|-----------|------|---------|------|-----------|
| Residential | Total Sold | | 10 | | 16 | | 26 | | 20 | | 35 |
| Land/Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| LaPine | # of Bank Owned | | 0 | | 1 | | 1 | | 0 | | 0 |
| | Sold Volume | \$ | 292,400 | \$ | 526,500 | \$ | 1,680,898 | \$ | 923,742 | \$ | 1,627,200 |
| | Avg. Sale Amount | \$ | 29,240 | \$ | 32,906 | \$ | 64,650 | \$ | 46,187 | \$ | 46,491 |
| | Median Sale Amt. | \$ | 28,950 | \$ | 34,000 | \$ | 41,200 | \$ | 27,950 | \$ | 42,000 |
| | Average DOM | | 391 | | 343 | | 454 | | 222 | | 355 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Multi | Total Sold | | 0 | | 0 | | 1 | | 1 | | 0 |
| Family | # of Short Sales | | 0 | | 0 | | 1 | | 0 | | 0 |
| LaPine | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | - | \$ | - | \$ | 145,000 | \$ | 139,000 | \$ | - |
| | Avg. Sale Amount | \$ | - | \$ | - | \$ | 145,000 | \$ | 139,000 | \$ | - |
| | Median Sale Amt. | \$ | - | \$ | - | \$ | 145,000 | \$ | 139,000 | \$ | - |
| | Average DOM | | 0 | | 0 | | 190 | | 133 | | 0 |

Farm

NO INFORMATION AVAILABLE

LaPine

Investment/
Multi Lots
LaPine

NO INFORMATION AVAILABLE

Mobile Home

No-Land LaPine

Mobile Home NO INFORMATION AVAILABLE

Shared Int/ Timeshare

NO INFORMATION AVAILABLE

of Short Sales

of Bank Owned

Condos

Jefferson

| LaPine | | _ | | | | | | - | | | |
|----------------|----------------------|------|-----------|------|-----------|------|-----------|------|-----------|------|------------|
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | 4 | 2015 | | 2016 | |
| Residential | Total Sold | | 49 | | 44 | | 59 | | 61 | | 60 |
| Jefferson | # of Short Sales | | 11 | | 13 | | 10 | | 3 | | 2 |
| County | # of Bank Owned | | 19 | | 9 | | 9 | | 19 | | 8 |
| Less than 1 | Sold Volume | \$ | 3,488,299 | \$ | 4,145,600 | \$ | 6,550,332 | \$ | 7,758,555 | \$ | 8,245,380 |
| Acre | Avg. Sale Amount | \$ | 71,190 | \$ | 94,218 | \$ | 111,023 | \$ | 127,189 | \$ | 137,423 |
| | Median Sale Amt. | \$ | 68,000 | \$ | 83,850 | \$ | 99,000 | \$ | 99,000 | \$ | 135,750 |
| | Average DOM | | 140 | | 189 | | 169 | | 132 | | 113 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | 4 | 2015 | | 2016 | |
| Residential | Total Sold | | 14 | | 24 | | 16 | | 15 | | 36 |
| Jefferson | # of Short Sales | | 1 | | 2 | | 0 | | 0 | | 0 |
| County | # of Bank Owned | | 5 | | 1 | | 2 | | 4 | | 2 |
| 1 Acre or more | Sold Volume | \$ | 2,201,300 | \$ | 4,551,900 | \$ | 3,518,679 | \$ | 4,833,094 | \$ | 10,018,155 |
| | Avg. Sale Amount | \$ | 157,236 | \$ | 189,663 | \$ | 219,917 | \$ | 322,206 | \$ | 278,282 |
| | Median Sale Amt. | \$ | 131,250 | \$ | 196,000 | \$ | 207,500 | \$ | 263,000 | \$ | 259,950 |
| | Average DOM | | 196 | | 371 | | 302 | | 207 | | 280 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | 4 | 2015 | | 2016 | |
| Manufactured | Total Sold | | 7 | | 6 | | 7 | | 8 | | 7 |
| Jefferson | # of Short Sales | | 1 | | 0 | | 0 | | 0 | | 0 |
| County | # of Bank Owned | | 4 | | 1 | | 1 | | 2 | | 1 |
| Less than | Sold Volume | \$ | 270,650 | \$ | 291,600 | \$ | 461,700 | \$ | 606,900 | \$ | 977,835 |
| 1 Acre | Avg. Sale Amount | \$ | 38,664 | \$ | 48,600 | \$ | 65,957 | \$ | 75,863 | \$ | 139,691 |
| | Median Sale Amt. | \$ | 40,000 | \$ | 49,950 | \$ | 67,900 | \$ | 80,000 | \$ | 129,000 |
| | Average DOM | | 118 | | 136 | | 88 | | 107 | | 85 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | 4 | 2015 | | 2016 | |
| Manufactured | Total Sold | | 4 | | 7 | | 12 | | 7 | | 12 |
| Jefferson | # of Short Sales | | 0 | | 2 | | 0 | | 0 | | 1 |
| County | # of Bank Owned | | 2 | | 2 | | 0 | | 1 | | 1 |
| Over 1 Acre | Sold Volume | \$ | 323,400 | \$ | 809,534 | \$ | 2,207,500 | \$ | 1,315,850 | \$ | 1,927,100 |
| | Avg. Sale Amount | \$ | 80,850 | \$ | 115,648 | \$ | 183,958 | \$ | 187,979 | \$ | 160,592 |
| | Median Sale Amt. | \$ | 89,700 | \$ | 130,000 | \$ | 167,500 | \$ | 170,000 | \$ | 148,750 |
| | Average DOM | | 99 | | 203 | | 360 | | 230 | | 189 |
| | | | | | | | | | | | |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | | 2012 | | 2013 | | 2014 | | 2015 | | 2016 |
| Townhomes/ | Total Sold | | 7 | | 3 | | 1 | | 5 | | 2 |
| | | | | | | | | | | | |

0

6

0

2

0

1

3

0

1

| County | Sold Volume | \$ | 433,200 | Ś | 187,500 | \$ | 60,000 | Ś | 370,900 | Ś | 166,000 |
|---------------------------|--|----------|-----------|------|-----------|------|--------------------------|------|-----------|----------|-----------|
| | Avg. Sale Amount | \$ | 61,886 | | 62,500 | \$ | 60,000 | | 74,180 | | 83,000 |
| | Median Sale Amt. | \$ | 60,000 | | 73,000 | \$ | 60,000 | | 67,900 | | 83,000 |
| | Average DOM | T | 112 | * | 159 | · · | 37 | _ | 185 | T | 178 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 12 | | 21 | | 21 | | 30 | | 29 |
| Land/Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Jefferson | # of Bank Owned | | 3 | | 2 | | 0 | | 0 | | 1 |
| County | Sold Volume | \$ | 1,008,500 | \$ | 869,300 | \$ | 918,900 | \$ | 1,801,400 | \$ | 2,640,200 |
| | Avg. Sale Amount | \$ | 84,042 | \$ | 41,395 | \$ | 43,757 | \$ | 60,407 | \$ | 91,041 |
| | Median Sale Amt. | \$ | 40,000 | \$ | 28,000 | \$ | 15,600 | \$ | 47,500 | \$ | 45,000 |
| | Average DOM | | 326 | | 228 | | 398 | | 341 | | 413 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Multi | Total Sold | | 5 | | 3 | | 7 | | 2 | | 2 |
| Family | # of Short Sales | | 0 | | 0 | | 1 | | 0 | | 0 |
| Jefferson | # of Bank Owned | | 4 | | 1 | | 0 | | 0 | | 0 |
| County | Sold Volume | \$ | 359,500 | \$ | 459,100 | \$ | 2,092,000 | \$ | 184,500 | \$ | 262,368 |
| | Avg. Sale Amount | \$ | 71,900 | \$ | 153,033 | \$ | 298,857 | \$ | 92,250 | \$ | 131,184 |
| | Median Sale Amt. | \$ | 75,000 | \$ | 75,000 | \$ | 118,000 | \$ | 92,250 | \$ | 131,184 |
| | Average DOM | | 123 | | 54 | | 306 | | 118 | | 83 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Farm | Total Sold | | 4 | | 10 | | 11 | | 5 | | 1 |
| | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Jefferson | # of Bank Owned | | 1 | | 0 | | 0 | | 0 | | 0 |
| County | Sold Volume | \$ | 1,715,900 | \$ | 7,505,000 | \$ | 4,650,500 | \$ | 2,612,500 | \$ | 250,000 |
| | Avg. Sale Amount | \$ | 428,975 | \$ | 750,500 | \$ | 422,773 | \$ | 522,500 | \$ | 250,000 |
| | Median Sale Amt. | \$ | 347,950 | \$ | 527,500 | \$ | 415,000 | \$ | 395,000 | \$ | 250,000 |
| | Average DOM | | 191 | | 410 | | 628 | | 216 | | 242 |
| | Statistics for 2nd | | | | | | | | | | |
| | | | | | | | | 2015 | | 2016 | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | | | | |
| Investment/ | Quarter Year to Date Total Sold | 2012 | 0 | 2013 | 0 | 2014 | 1 | | 0 | | 0 |
| Investment/ Multi Lots | | 2012 | 0 | 2013 | 0 | 2014 | | | 0 | | 0 |
| | Total Sold | 2012 | | 2013 | | 2014 | 1 | | | | |
| Multi Lots | Total Sold # of Short Sales | \$ | 0 | \$ | 0 | \$ | 1 0 | | 0 | | 0 |
| Multi Lots Jefferson | Total Sold # of Short Sales # of Bank Owned | | 0 | | 0 | | 1 0 0 | \$ | 0 | | 0 |
| Multi Lots Jefferson | Total Sold # of Short Sales # of Bank Owned Sold Volume | \$ | 0 | \$ | 0 | \$ | 1 0 0 7,700,000 | \$ | 0 | \$ | 0 |

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|--------------------|--|------|-------|------|---|------|---|------|--------|------|--------|
| Mobile Home | Total Sold | | 2 | | 0 | | 0 | | 1 | | 1 |
| No-Land | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Jefferson | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| County | Sold Volume | \$ | 8,000 | \$ - | | \$ | - | \$ | 36,000 | \$ | 16,000 |

| Avg | g. Sale Amount | \$ 8,000 | \$ - | \$ - | \$ 36,000 | \$ 16,000 |
|-----|----------------|-------------|---------|---------|--------------|--------------|
| Med | dian Sale Amt. | \$ 8,000 | \$ - | \$ - | \$ 36,000 | \$ 16,000 |
| Ave | erage DOM | 23 | 0 | 0 | 489 | 94 |

Shared Int/ Timeshare Jefferson

| | Statistics for 2nd Quarter Year to Date | 201 | .2 | 20 1 | 1 3 | 20: | 14 | 2015 | | 201 | l 6 |
|---------------------|--|-----|------------|-------------|------------|-----|------------|------|------------|-----|------------|
| Residential | Total Sold | | 99 | | 96 | | 93 | | 111 | | 123 |
| Crook County | # of Short Sales | | 14 | | 15 | | 6 | | 1 | | 4 |
| Less than 1 | # of Bank Owned | | 44 | | 13 | | 12 | | 23 | | 13 |
| Acre | Sold Volume | \$ | 11,127,300 | \$ | 12,578,625 | \$ | 14,167,957 | \$ | 19,406,592 | \$ | 22,938,502 |
| | Avg. Sale Amount | \$ | 112,397 | \$ | 131,027 | \$ | 152,344 | \$ | 174,834 | \$ | 186,492 |
| | Median Sale Amt. | \$ | 80,900 | \$ | 117,000 | \$ | 131,000 | \$ | 146,900 | \$ | 165,900 |
| | Average DOM | | 142 | | 164 | | 159 | | 119 | | 121 |

| | Statistics for 2nd Quarter Year to Date | 2012 | | 201 | .3 | 201 | 14 | 2015 | | 2016 | |
|----------------|--|------|------------|-----|------------|-----|------------|------|------------|------|------------|
| Residential | Total Sold | | 63 | | 51 | | 50 | | 70 | | 61 |
| Crook County | # of Short Sales | | 10 | | 3 | | 1 | | 1 | | 1 |
| 1 Acre or more | # of Bank Owned | | 22 | | 3 | | 5 | | 11 | | 4 |
| | Sold Volume | \$ | 14,174,180 | \$ | 13,708,300 | \$ | 15,612,064 | \$ | 21,338,587 | \$ | 20,694,124 |
| | Avg. Sale Amount | \$ | 224,987 | \$ | 268,790 | \$ | 312,241 | \$ | 304,837 | \$ | 339,248 |
| | Median Sale Amt. | \$ | 176,500 | \$ | 247,500 | \$ | 297,000 | \$ | 270,750 | \$ | 308,000 |
| | Average DOM | | 175 | | 178 | | 215 | | 183 | | 162 |

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|---------------------|--|------|---------|------|---------|------|---------|------|---------|------|---------|
| Manufactured | Total Sold | | 5 | | 3 | | 8 | | 8 | | 5 |
| Crook County | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| | # of Bank Owned | | 2 | | 1 | | 0 | | 0 | | 0 |
| Less than | Sold Volume | \$ | 276,915 | \$ | 166,500 | \$ | 805,300 | \$ | 823,900 | \$ | 588,400 |
| 1 Acre | Avg. Sale Amount | \$ | 55,383 | \$ | 55,500 | \$ | 100,663 | \$ | 102,988 | \$ | 117,680 |
| | Median Sale Amt. | \$ | 51,500 | \$ | 64,000 | \$ | 95,450 | \$ | 108,500 | \$ | 118,900 |
| | Average DOM | | 106 | | 55 | | 205 | | 150 | | 163 |

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | 1 | 2014 | 1 | 2015 | | 2016 | |
|---------------------|--|------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|
| Manufactured | Total Sold | | 18 | | 19 | | 24 | | 33 | | 30 |
| Crook County | # of Short Sales | | 1 | | 0 | | 1 | | 1 | | 0 |
| | # of Bank Owned | | 6 | | 6 | | 2 | | 5 | | 1 |
| Over 1 Acre | Sold Volume | \$ | 1,700,600 | \$ | 2,180,800 | \$ | 3,810,000 | \$ | 5,244,450 | \$ | 5,394,500 |
| | Avg. Sale Amount | \$ | 94,478 | \$ | 114,779 | \$ | 158,750 | \$ | 158,923 | \$ | 179,817 |
| | Median Sale Amt. | \$ | 81,000 | \$ | 110,000 | \$ | 159,000 | \$ | 145,000 | \$ | 164,250 |
| | Average DOM | | 207 | | 218 | | 190 | | 169 | | 162 |

| | Charles for 2014 | | | | | | | | | | |
|--------------|--|------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|
| | Statistics for 2nd Quarter Year to Date | | 2012 | | 2013 | | 2014 | | 2015 | | 2016 |
| Townhomes/ | Total Sold | | 1 | | 1 | | 1 | | 2 | | 2 |
| Condos | # of Short Sales | | 1 | | 0 | | 0 | | 0 | | 0 |
| | # of Bank Owned | | 0 | | 0 | | 0 | | 1 | | 0 |
| | Sold Volume | \$ | 45,000 | | 126,720 | | 85,000 | | 244,500 | | 241,900 |
| | Avg. Sale Amount | \$ | 45,000 | | 126,720 | | 85,000 | | 122,250 | | 120,950 |
| | Median Sale Amt. | \$ | 45,000 | | • | \$ | 85,000 | \$ | 122,250 | | 120,950 |
| | Average DOM | Ÿ | 154 | | 115 | | 68 | Ÿ | 100 | | 70 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | | 2012 | | 2013 | | 2014 | | 2015 | | 2016 |
| Residential | Total Sold | | 65 | | 65 | | 64 | | 77 | | 101 |
| Land/Lots | # of Short Sales | | 4 | | 1 | | 2 | | 1 | | 0 |
| Crook County | # of Bank Owned | | 24 | | 1 | | 2 | | 5 | | 0 |
| | Sold Volume | \$ | 3,492,700 | \$ | 3,996,436 | \$ | 4,184,203 | \$ | 6,515,500 | \$ | 6,796,400 |
| | Avg. Sale Amount | \$ | 53,734 | \$ | 61,484 | \$ | 65,378 | \$ | 84,617 | | 67,291 |
| | Median Sale Amt. | \$ | 29,000 | \$ | 49,000 | | 47,500 | | 60,000 | | 43,000 |
| | Average DOM | | 194 | | 287 | | 427 | | 259 | | 347 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Multi | Total Sold | | 3 | | 5 | | 8 | | 3 | | 7 |
| Family | # of Short Sales | | 0 | | 1 | | 1 | | 0 | | 0 |
| Crook County | # of Bank Owned | | 2 | | 0 | | 1 | | 0 | | 1 |
| | Sold Volume | \$ | 193,000 | \$ | 687,000 | \$ | 776,502 | \$ | 416,104 | \$ | 1,687,000 |
| | Avg. Sale Amount | \$ | 64,333 | \$ | 137,400 | \$ | 97,063 | \$ | 138,701 | \$ | 241,000 |
| | Median Sale Amt. | \$ | 50,000 | \$ | 140,000 | \$ | 77,500 | \$ | 148,000 | \$ | 170,000 |
| | Average DOM | | 347 | | 169 | | 175 | | 97 | | 169 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Farm | Total Sold | | 2 | | 5 | | 6 | | 11 | | 3 |
| | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Crook County | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 715,000 | \$ | 3,875,950 | \$ | 4,325,000 | \$ | 8,745,000 | \$ | 2,624,998 |
| | Avg. Sale Amount | \$ | 357,500 | | 775,190 | | 720,833 | | 795,000 | | 874,999 |
| | Median Sale Amt. | \$ | 357,500 | \$ | 404,000 | \$ | 705,000 | \$ | 665,000 | \$ | 625,000 |
| | Average DOM | | 262 | | 288 | | 216 | | 256 | | 222 |
| | | | | | | | | | | | |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Investment/ | Total Sold | | 0 | | 0 | | 0 | | 2 | | 0 |
| Multi Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Crook County | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | - | \$ | - | \$ | - | \$ | 626,000 | \$ | - |
| | Avg. Sale Amount | \$ | - | \$ | - | \$ | - | \$ | 313,000 | \$ | - |
| | Median Sale Amt. | \$ | _ | \$ | - | \$ | | \$ | 313,000 | \$ | - |
| | Average DOM | | 0 | | 0 | | 0 | | 276 | | 0 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| | | | | | | | | | | | |

| Mobile Home | Total Sold | | 8 | | 3 | | 3 | | 3 | | 0 |
|----------------------|--|------|-----------|------|-----------|-------|-----------|------|-----------|------|-----------|
| No-Land | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Crook County | # of Bank Owned | | 2 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | 139,488 | \$ | 47,750 | \$ | 75,000 | \$ | 44,400 | \$ | - |
| | Avg. Sale Amount | \$ | 17,436 | \$ | 15,917 | \$ | 25,000 | \$ | 14,800 | \$ | - |
| | Median Sale Amt. | \$ | 15,750 | \$ | 7,500 | \$ | 23,000 | \$ | 12,500 | \$ | - |
| | Average DOM | | 188 | | 69 | | 49 | | 59 | | 0 |
| Shared Int/ | NO INFORMATION | AVA | ILABLE | | | | | | | | |
| Timeshare | | | | | | | | | | | |
| Crook County | | | | | | | | | | | |
| | Statistics for 2nd | | | | | | | | | | |
| | | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 0 | | 0 | | 0 | | 0 | | 2 |
| | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Crooked River | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| Ranch | Sold Volume | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 826,900 |
| | Avg. Sale Amount | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 413,450 |
| | Median Sale Amt. | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 413,450 |
| | Average DOM | | 0 | | 0 | | 0 | | 0 | | 115 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 23 | | 22 | | 29 | | 33 | | 25 |
| Crook River | # of Short Sales | | 2 | | 1 | | 3 | | 0 | | 0 |
| Ranch | # of Bank Owned | | 13 | | 2 | | 2 | | 5 | | 2 |
| 1 Acre or more | | \$ | 3,407,700 | \$ | 4,180,100 | \$ | 6,515,400 | \$ | 7,680,125 | \$ | 6,711,200 |
| | Avg. Sale Amount | \$ | 148,161 | \$ | 190,005 | \$ | 224,669 | \$ | 232,731 | | 268,448 |
| | Median Sale Amt. | \$ | 139,000 | \$ | 186,400 | \$ | 199,000 | \$ | 215,000 | \$ | 247,500 |
| | Average DOM | | 145 | | 193 | | 183 | | 159 | | 149 |
| | Statistics for 2nd Quarter Year to Date | 2042 | | 2042 | | 204.4 | | 2045 | | 2046 | |
| | | 2012 | _ | 2013 | _ | 2014 | | 2015 | _ | 2016 | |
| Manufactured | Total Sold | | 0 | | 0 | | 1 | | 0 | | 3 |
| Crooked | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| River Ranch | # of Bank Owned | _ | 0 | | 0 | | 1 | | 0 | | 1 |
| Less than | Sold Volume | \$ | - | \$ | - | \$ | 81,000 | \$ | - | \$ | 383,000 |
| 1 Acre | Avg. Sale Amount Median Sale Amt. | \$ | - | \$ | - | \$ | 81,000 | \$ | - | \$ | 127,667 |
| | Average DOM | \$ | - | \$ | - | \$ | 81,000 | \$ | - | \$ | 127,000 |
| | | | 0 | | 0 | | 72 | | 0 | | 98 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Manufactured | Total Sold | | 24 | | 23 | | 32 | | 37 | | 37 |
| Crooked River | # of Short Sales | | 4 | | 3 | | 2 | | 0 | | 2 |
| Ranch | # of Bank Owned | | 9 | | 7 | | 2 | | 5 | | 3 |
| Over 1 Acre | Sold Volume | \$ | 2,212,650 | \$ | 2,352,250 | \$ | 4,689,100 | \$ | 5,823,916 | \$ | 5,990,100 |
| | Avg. Sale Amount | \$ | 92,194 | \$ | 102,272 | \$ | 146,534 | \$ | 157,403 | \$ | 171,146 |
| | Median Sale Amt. | \$ | 83,875 | \$ | 99,000 | \$ | 140,300 | \$ | 159,900 | \$ | 165,000 |
| | Average DOM | | 116 | | 188 | | 158 | | 112 | | 134 |
| Townhomes/ Condos | NO INFORMATION | AVA | ILABLE | | | | | | | | |

Crooked River

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|----------------------|--|------|---------|------|---------|------|---------|------|-----------|------|-----------|
| Residential | Total Sold | | 5 | | 4 | | 10 | | 16 | | 31 |
| Land/Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Crooked River | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| Ranch | Sold Volume | \$ | 277,900 | \$ | 210,900 | \$ | 657,700 | \$ | 1,115,000 | \$ | 2,359,275 |
| | Avg. Sale Amount | \$ | 55,580 | \$ | 52,725 | \$ | 65,770 | \$ | 69,688 | \$ | 76,106 |
| | Median Sale Amt. | \$ | 54,900 | \$ | 56,450 | \$ | 62,000 | \$ | 64,250 | \$ | 71,000 |
| | Average DOM | | 320 | | 637 | | 299 | | 335 | | 396 |

Multi
Family
Crooked
River Ranch

NO INFORMATION AVAILABLE

Farm Crooked River Ranch NO INFORMATION AVAILABLE

Investment/
Multi Lots
Crooked

River Ranch

NO INFORMATION AVAILABLE

Mobile Home No-Land Crooked River Ranch NO INFORMATION AVAILABLE

Shared Int/ Timeshare Crooked River Ranch

| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|-------------|--|------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|
| Residential | Total Sold | | 33 | | 25 | | 16 | | 20 | | 27 |
| Out of Area | # of Short Sales | | 2 | | 3 | | 2 | | 1 | | 2 |
| Less than 1 | # of Bank Owned | | 19 | | 4 | | 5 | | 5 | | 7 |
| Acre | Sold Volume | \$ | 6,997,675 | \$ | 4,889,100 | \$ | 3,121,150 | \$ | 3,660,300 | \$ | 4,463,578 |
| | Avg. Sale Amount | \$ | 212,051 | \$ | 195,564 | \$ | 195,072 | \$ | 183,015 | \$ | 165,318 |
| | Median Sale Amt. | \$ | 157,500 | \$ | 165,100 | \$ | 156,950 | \$ | 142,950 | \$ | 101,000 |
| | Average DOM | | 179 | | 168 | | 204 | | 145 | | 295 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Residential | Total Sold | | 10 | | 12 | | 15 | | 8 | | 20 |

| Out of Area | # of Short Sales | | 0 | | 2 | | 2 | | 1 | | 1 |
|--|---|------------------------------------|---|----------------------------|--|---|---|------------------------------------|---|------------------------|---|
| | # of Bank Owned | | 0 | | 2 | | 3 | | 0 | | 3 |
| 1 Acre of more | Sold Volume | \$ | | \$ | 3,068,999 | \$ | 5,519,595 | \$ | | \$ | 5,790,500 |
| | Avg. Sale Amount | \$ | 597,950 | \$ | 255,750 | \$ | 367,966 | \$ | 218,425 | \$ | 289,525 |
| | Median Sale Amt. | \$ | 438,000 | \$ | 252,500 | \$ | 210,000 | \$ | 209,950 | | 289,323 |
| | Average DOM | Ş | | Ş | | Þ | · | Ş | | \$ | · |
| | Statistics for 2nd | | 327 | | 479 | | 429 | | 312 | | 316 |
| | | 2012 | | 2013 | ; | 2014 | | 2015 | | 2016 | |
| Manufactured | Total Sold | | 0 | | 0 | | 1 | | 2 | | 1 |
| Out of Area | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 1 |
| Less than | Sold Volume | \$ | - | \$ | - | \$ | 50,000 | \$ | 70,300 | \$ | 18,000 |
| 1 Acre | Avg. Sale Amount | \$ | - | \$ | - | \$ | 50,000 | \$ | 35,150 | \$ | 18,000 |
| | Median Sale Amt. | \$ | - | \$ | - | \$ | 50,000 | \$ | 35,150 | \$ | 18,000 |
| | Average DOM | | 0 | | 0 | | 293 | | 569 | | 14 |
| | Statistics for 2nd | | | | | | | | | | |
| | Quarter Year to Date | 2012 | | 2013 | 3 | 2014 | i i | 2015 | | 2016 | |
| Manufactured | Total Sold | | 1 | | 5 | | 7 | | 6 | | 4 |
| Out of Area | # of Short Sales | | 0 | | 1 | | 2 | | 0 | | 0 |
| | # of Bank Owned | | 0 | | 1 | | 1 | | 1 | | 0 |
| Over 1 Acre | Sold Volume | \$ | 105,000 | \$ | 571,900 | \$ | 1,013,200 | \$ | 934,150 | \$ | 630,500 |
| | Avg. Sale Amount | \$ | 105,000 | \$ | 114,380 | \$ | 144,743 | \$ | 155,692 | \$ | 157,625 |
| | Median Sale Amt. | \$ | | \$ | • | \$ | 142,000 | \$ | 173,000 | \$ | 144,000 |
| | Average DOM | T | 77 | | 298 | | 209 | т | 526 | T | 352 |
| | | | | | | | | | | | |
| | Statistics for 2nd | | | | | | | | | | |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
| Townhomes/ | Quarter Year to Date | 2012 | 4 | 2013 | | | | 2015 | 2 | | 0 |
| Townhomes/ | Quarter Year to Date Total Sold | 2012 | 4 | 2013 | 0 | | 1 | 2015 | 2 | | 0 |
| Condos | Quarter Year to Date Total Sold # of Short Sales | 2012 | 0 | 2013 | 0 | | 1 0 | 2015 | 0 | | 0 |
| | Quarter Year to Date Total Sold | | 0 4 | | 0 | | 1 0 0 | | 0 | | |
| Condos | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume | \$ | 0 4 678,775 | \$ | 0 | \$ | 1 0 0 475,000 | \$ | 0 0 163,000 | \$ | 0 |
| Condos | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount | \$ | 0 4 678,775 169,694 | \$ | 0 0 0 | \$ | 1 0 0 475,000 475,000 | \$ | 0 0 163,000 81,500 | \$ \$ | 0 |
| Condos | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. | \$ | 0 4 678,775 169,694 162,388 | \$ | 0 0 0 - - - | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 | \$ | 0 0 163,000 81,500 81,500 | \$ \$ | 0 0 - - - |
| Condos | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount | \$ | 0 4 678,775 169,694 | \$ | 0 0 0 | \$ \$ \$ | 1 0 0 475,000 475,000 | \$ | 0 0 163,000 81,500 | \$ \$ | 0 |
| Condos | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. | \$ | 0 4 678,775 169,694 162,388 | \$ | 0 0 0 - - - | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 | \$ | 0 0 163,000 81,500 81,500 | \$ \$ | 0 0 - - - |
| Condos | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd | \$ | 0 4 678,775 169,694 162,388 77 | \$ | 0 0 0 - - - 0 | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 | \$ | 0 0 163,000 81,500 81,500 | \$ \$ | 0 0 - - - |
| Condos | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd | \$ \$ \$ | 0 4 678,775 169,694 162,388 77 | \$ \$ \$ | 0 0 0 - - - 0 | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 | \$ \$ \$ | 0 0 163,000 81,500 81,500 | \$ \$ \$ | 0 0 - - - |
| Condos Out of Area | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date | \$ \$ \$ | 0 4 678,775 169,694 162,388 77 | \$ \$ \$ | 0 0 0 - - - 0 | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 131 | \$ \$ \$ | 0 0 163,000 81,500 81,500 170 | \$ \$ \$ | 0 0 - - - 0 |
| Condos Out of Area Residential | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold | \$ \$ \$ | 0 4 678,775 169,694 162,388 77 | \$ \$ \$ | 0 0 0 - - 0 | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 131 | \$ \$ \$ | 0 0 163,000 81,500 170 | \$ \$ \$ | 0 0 0 |
| Condos Out of Area Residential Land/Lots | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales | \$ \$ \$ | 0 4 678,775 169,694 162,388 77 | \$ \$ \$ | 0 0 0 - - - 0 | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 131 | \$ \$ \$ | 0 0 163,000 81,500 81,500 170 | \$ \$ \$ | 0 0 - - - 0 |
| Condos Out of Area Residential Land/Lots | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned | \$ \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 | \$ \$ \$ | 0 0 0 - - 0 | \$ \$ \$ | 1 0 0 475,000 475,000 475,000 131 8 0 0 | \$ \$ \$ 2015 | 0 0 163,000 81,500 170 17 0 | \$ \$ \$ 2016 | 0 0 - - - 0 22 0 0 |
| Condos Out of Area Residential Land/Lots | Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume | \$ \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 | \$ \$ \$ | 0 0 0 - - 0 14,868,800 1,062,057 | \$ \$ \$ | 1 0 475,000 475,000 475,000 131 8 0 0 718,700 89,838 | \$ \$ \$ 2015 | 0 0 163,000 81,500 170 170 0 1,847,550 | \$ \$ \$ 2016 | 0 0 - - - 0 0 22 0 0 1,495,900 |
| Condos Out of Area Residential Land/Lots | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount | \$ \$ \$ 2012 \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 365,673 | \$ \$ \$ | 0 0 0 - - 0 14,868,800 1,062,057 | \$ \$ \$ 2014 \$ \$ | 1 0 475,000 475,000 475,000 131 8 0 0 718,700 89,838 | \$ \$ \$ 2015 | 0 0 163,000 81,500 170 170 0 1,847,550 108,679 | \$ \$ \$ 2016 | 0 0 - - 0 0 22 0 0 0 1,495,900 67,995 |
| Condos Out of Area Residential Land/Lots | Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. | \$ \$ \$ 2012 \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 365,673 150,000 | \$ \$ \$ | 0 0 0 - - 0 0 3 14,868,800 1,062,057 77,500 | \$ \$ \$ 2014 \$ \$ | 1 0 475,000 475,000 475,000 131 8 0 718,700 89,838 36,500 | \$ \$ \$ 2015 | 0 0 163,000 81,500 170 170 0 1,847,550 108,679 36,900 | \$ \$ \$ 2016 | 0 0 - - - 0 0 22 0 0 1,495,900 67,995 14,000 |
| Condos Out of Area Residential Land/Lots | Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM | \$ \$ \$ \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 365,673 150,000 377 | \$ \$ \$ | 0 0 0 - - - 0 3 14,868,800 1,062,057 77,500 358 | \$ \$ \$ 2014 \$ \$ | 1 0 475,000 475,000 475,000 131 8 0 0 718,700 89,838 36,500 509 | \$ \$ \$ 2015 | 0 0 163,000 81,500 170 170 0 1,847,550 108,679 36,900 542 | \$ \$ \$ 2016 | 0 0 - - - 0 0 22 0 0 1,495,900 67,995 14,000 |
| Condos Out of Area Residential Land/Lots | Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd | \$ \$ \$ \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 365,673 150,000 377 | \$ \$ \$ \$ \$ | 0 0 0 - - - 0 3 14,868,800 1,062,057 77,500 358 | \$ \$ \$ \$ \$ \$ | 1 0 475,000 475,000 475,000 131 8 0 0 718,700 89,838 36,500 509 | \$ \$ 2015 \$ \$ \$ | 0 0 163,000 81,500 170 170 0 1,847,550 108,679 36,900 542 | \$ \$ \$ 2016 | 0 0 - - - 0 22 0 0 1,495,900 67,995 14,000 486 |
| Condos Out of Area Residential Land/Lots Out of Area Multi | Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date | \$ \$ \$ \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 365,673 150,000 377 | \$ \$ \$ \$ \$ | 0 0 0 - - - 0 14,868,800 1,062,057 77,500 358 | \$ \$ \$ \$ \$ | 1 0 475,000 475,000 475,000 131 8 0 0 718,700 89,838 36,500 509 | \$ \$ 2015 \$ \$ \$ | 0 0 163,000 81,500 170 170 0 1,847,550 108,679 36,900 542 | \$ \$ \$ 2016 | 0 0 - - - 0 0 22 0 0 1,495,900 67,995 14,000 |
| Condos Out of Area Residential Land/Lots Out of Area | Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold # of Short Sales # of Bank Owned Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold Volume Avg. Sale Amount Median Sale Amt. Average DOM Statistics for 2nd Quarter Year to Date Total Sold | \$ \$ \$ \$ \$ | 0 4 678,775 169,694 162,388 77 17 0 2 6,216,440 365,673 150,000 377 | \$ \$ \$ \$ \$ | 0 0 0 - - 0 14 0 3 14,868,800 1,062,057 77,500 358 | \$ \$ \$ \$ \$ | 1 0 475,000 475,000 475,000 131 8 0 718,700 89,838 36,500 509 | \$ \$ 2015 \$ \$ | 0 0 163,000 81,500 170 170 0 1,847,550 108,679 36,900 542 | \$ \$ \$ 2016 | 0 0 0 - - - 0 22 0 0 1,495,900 67,995 14,000 486 |

| | Sold Volume | \$ | 325,000 | \$ | 70,000 | \$ | 150,000 | \$ | 39,000 | \$ | 3,625,000 |
|--------------------|--|------|------------|------|-----------|-----|------------|------|-----------|-----|------------|
| | Avg. Sale Amount | \$ | 325,000 | \$ | 70,000 | \$ | 150,000 | \$ | 39,000 | \$ | 1,812,500 |
| | Median Sale Amt. | \$ | 325,000 | \$ | 70,000 | \$ | 150,000 | \$ | 39,000 | \$ | 1,812,500 |
| | Average DOM | | 151 | | 1215 | | 1628 | | 74 | | 106 |
| | Statistics for 2nd Quarter Year to Date | 2012 | , | 2013 | | 201 | 14 | 2015 | | 201 | 6 |
| Farm | Total Sold | LUIL | 4 | 2013 | 4 | | 11 | 2013 | 1 | | 4 |
| | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Out of Area | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| 04.017.1104 | Sold Volume | \$ | 11,876,820 | \$ | 4,675,000 | \$ | 27,238,000 | \$ | 3,400,000 | \$ | 11,479,370 |
| | Avg. Sale Amount | \$ | 2,969,205 | \$ | 1,168,750 | \$ | 2,476,182 | | 3,400,000 | \$ | 2,869,843 |
| | Median Sale Amt. | \$ | 1,487,500 | \$ | | \$ | | \$ | 3,400,000 | \$ | 2,231,500 |
| | Average DOM | | 366 | | 192 | | 330 | | 352 | | 83 |
| | Statistics for 2nd Quarter Year to Date | 2012 | | 2013 | | 201 | 14 | 2015 | | | 2016 |
| Investment/ | Total Sold | | 0 | | 0 | | 1 | | 0 | | 0 |
| Multi Lots | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Out of Area | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | - | \$ | - | \$ | | \$ | - | \$ | - |
| | Avg. Sale Amount | \$ | - | \$ | - | \$ | 245,000 | \$ | - | \$ | - |
| | Median Sale Amt. | \$ | - | \$ | - | \$ | | \$ | - | \$ | - |
| | Average DOM | | 0 | | 0 | | 234 | | 0 | | 0 |
| | Statistics for 2nd Quarter Year to Date | 2012 | 2 | 2013 | | 201 | 14 | 2015 | | | 2016 |
| Mobile Home | Total Sold | | 0 | | 0 | | 0 | | 0 | | 1 |
| No-Land | # of Short Sales | | 0 | | 0 | | 0 | | 0 | | 0 |
| Out of Area | # of Bank Owned | | 0 | | 0 | | 0 | | 0 | | 0 |
| | Sold Volume | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 33,000 |
| | Avg. Sale Amount | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 33,000 |
| | Median Sale Amt. | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 33,000 |
| | Average DOM | | 0 | | 0 | | 0 | | 0 | | 271 |

Shared Int/
Timeshare

| Out of Area | | | | | | | | | | |
|--------------|--|---------------|--------|-------------|----|-------------|--------|-------------|-----|---------------|
| | Statistics for 2nd Quarter Year to Date | 2012 | 201 | 3 | 20 | 14 | 2015 | | 20: | 16 |
| 2nd Quarter | Total Sold | 287 | '3 | 3138 | | 3142 | | 3486 | | 3700 |
| Year to Date | # of Short Sales | 50 | 7 | 308 | | 138 | | 60 | | 49 |
| Statistics | # of Bank Owned | 80 | 2 | 223 | | 143 | | 220 | | 136 |
| | Sold Volume | \$ 572,075,58 | 2 \$ 7 | 762,228,455 | \$ | 847,867,232 | \$ 1,0 | 012,906,609 | \$ | 1,176,796,685 |
| | Avg. Sale Amount | \$ 195,86 | 1 \$ | 168,259 | \$ | 315,429 | \$ | 270,064 | \$ | 273,528 |
| | Median Sale Amt. | \$ 83,87 | 5 \$ | 110,000 | \$ | 145,000 | \$ | 145,000 | \$ | 144,000 |
| | Average DOM | 17 | '3 | 211 | | 219 | | 195 | | 160 |

% Of Change 2015-2016 3% -42% -40% 12% 8% 9% -2% % Of Change 2015-2016 0% 25% -14% 23% 23% 27% 8% % Of Change 2015-2016 9% 200% -75% 34% 23% 14% 45% % Of Change 2015-2016 -39% 0% -100% -27% 21% 14% -7% % Of Change 2015-2016 26% 100% 0% 51% 20% 14% 8%

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