



## SCOTT R. SAUNDERS - SENIOR VICE PRESIDENT REAL ESTATE INSTRUCTOR / INVESTOR

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Scott R. Saunders is Senior Vice President with Asset Preservation, Inc. (API), a subsidiary of Stewart Information Services Corporation (NYSE: STC). Scott has an extensive background in IRC §1031 tax deferred exchanges, having been involved in structuring hundreds of thousands of §1031 exchanges during his thirty five years in the exchange industry. He is a former President and former Board member of the Federation of Exchange Accommodators (1031.org), the national 1031 exchange industry trade organization and holds a Business Economics degree from the University of California at Santa Barbara (UCSB.) He is also a real estate instructor and investor with over 60 investment properties in 9 states.

Mr. Saunders presents classes and podcasts on intermediate and advanced §1031 exchange strategies and tax strategies to accountants, attorneys, financial advisors, real estate brokers and principals nationwide. He has spoken at the annual National Bar Association Conference, National Society of Accountants (NSA) Annual Conference, National Association of Realtors® Annual Conference, GMAC Real Estate's Annual Convention, Annual Conference for the American Society of Cost Segregation Professionals, Building Owners and Management Association International (BOMA) Annual Conference, American Land Title Association (ALTA), Institute of Real Estate Management (IREM), Colorado Society of Certified Public Accountants Annual Convention, Colorado Association of Realtors Annual State Convention, Ohio Bar Association, the Real Estate Tax Summit, the Certified Commercial Investment Member (CCIM) and Institute of Real Estate Management (IREM) Success Series, American Academy of Attorney-CPAs, Tenant-in-Common Association (TICA), the University of Denver and Washington D.C. Bar Association and many other state and local financial, real estate and legal associations. In addition, he has been a regular presenter of 8-hour C.L.E./C.P.E. approved classes on advanced §1031 exchange issues to accountants, attorneys, developers and CFO's arranged by Lorman Education and National Business Institute. Scott provides webinars for continuing education credit on §1031 exchanges for many organizations including CPAAcademy.org, the CPA Leadership Institute and my-CPE.com.

In addition to being an accredited speaker in numerous states, Mr. Saunders was a contributing author to the books Real Estate Exchanges: Using the Tax Deferred Exchange in Real Estate Investment Management and Do You Speak Purchase? Finding and Negotiating Your Own Commercial Building. He has been featured in The Wall Street Journal, CNBC, Forbes Real Estate Investor and U.S. News and World Report. He has written over 200 articles on §1031 exchanges, capital gain taxation and investment real estate. His articles have been featured in the New York Real Estate Journal, Mid Atlantic Real Estate Journal, Inman News, REBusiness Online, Heartland Real Estate Business, Western Real Estate Business, REALTORS® Land Institute Terra Firma, ALTA's Title News, HousingWire and many other real estate and other financial publications.

He is a member of the Real Estate Roundtable, a public policy organization with membership by invitation based in Washington, D.C. that represents the interests of real estate. Mr. Saunders is on the Real Estate Roundtable's Tax Policy Advisory Committee. He is on the FEA Government Affairs Committee where he advocates for pro-business and investor-friendly tax policies with members in Congress.

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